

# PANKAJ PRITI & ASSOCIATES CHARTERED ACCOUNTANTS

1027, 10<sup>™</sup> FLOOR, ROOTS TOWER LAXMI NAGAR, DELHI-110092

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#### INDEPENDENT AUDITORS' REPORT

#### To the Board of Directors of Pay With Indiamart Private Limited

#### **Opinion**

We have audited the condensed standalone interim financial statements of **Pay With Indiamart Private Limited** ("the Company"), which comprise the condensed standalone balance sheet as at 31 December 2020, and the condensed standalone statement of profit and loss (including other comprehensive income) for the quarter and year-to-date period then ended, condensed standalone statement of changes in equity and condensed standalone statement of cash flows for the year-to-date period then ended, and notes to the condensed standalone interim financial statements, including a summary of the significant accounting policies and other explanatory information, as required by Indian Accounting Standard (Ind AS) 34 "Interim Financial Reporting" and other accounting principles generally accepted in India

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid condensed standalone interim financial statements give a true and fair view in conformity with Ind AS 34 and other accounting principles generally accepted in India, of the state of affairs of the Company as at 31 December 2020, and profit/loss and other comprehensive income for the quarter and year-to-date period then ended, changes in equity and its cash flows for the year-to-date period ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013 ("Act"). Our responsibilities under those Standards are further described in the *Auditor's Responsibilities for the Audit of the Condensed Standalone Interim Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the condensed standalone interim financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Management's Responsibility for the Condensed Standalone Interim Financial Statements

The Company's management and Board of Directors are responsible for the preparation of these condensed standalone interim financial statements that give a true and fair view of the state of affairs, profit/loss and other comprehensive income, changes in equity and cash flows of the Company in accordance with Ind AS 34 prescribed under section 133 of the Act and other accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the

Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the condensed standalone interim financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the condensed standalone interim financial statements, management and Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors are also responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Condensed Standalone Interim Financial Statements

Our objectives are to obtain reasonable assurance about whether the condensed standalone interim financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these condensed standalone interim financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the condensed standalone interim financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the condensed standalone interim financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the condensed standalone interim financial statements, including the disclosures, and whether the condensed standalone interim

financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

For Pankaj Priti and Associates Chartered Accountants (Firm's Registration No. 016461N)

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Pankaj Jain Partner (Membership No. 095412)

Place: Delhi Date:16/01/2021

#### Condensed Interim Balance Sheet as at 31 December 2020

(Amounts in INR "Thousands", unless otherwise stated)

|  | Notes    | As at<br>31 December 2020 | As at<br>31 March 2020 |
|--|----------|---------------------------|------------------------|
| Assets   |          |                           |                        |
| Current assets   |          |                           |                        |
| Financial assets   |          |                           |                        |
| (i) Investments  | 4        | 12,924                    | 16,984                 |
| (ii) Cash and cash equivalents   | 5        | 22,735                    | 11,622                 |
| (iii) Others financial assets  | 6        | 7,113                     | 3,827                  |
| Other current assets   | 7        | 2,338                     | 3,112                  |
| Current tax assets   | 13       | 25                        | 25                     |
| Total current assets   |          | 45,135                    | 35,570                 |
| Total assets   |          | 45,135                    | 35,570                 |
| Equity and liabilities   |          |                           |                        |
| Equity   | 8        |                           |                        |
| Equity share capital   |          | 1,000                     | 1,000                  |
| Other equity   |          | 7,641                     | 5,805                  |
| Total equity   |          | 8,641                     | 6,805                  |
| Liabilities  |          |                           |                        |
| Non-current liabilities  |          |                           |                        |
| Financial liabilities  |          |                           |                        |
| Borrowings   | 9        | 32,835                    | 28,353                 |
| Total non-current liabilities  |          | 32,835                    | 28,353                 |
| Current liabilities  |          |                           |                        |
| Financial liabilities  |          |                           |                        |
| (i) Trade payables   | 10       |                           |                        |
| (a) total outstanding dues of micro enterprises and small enterprises                      |          | -                         | -                      |
| (b) total outstanding dues of creditors other than micro enterprises and small enterprises |          | 99                        | 54                     |
| (ii) Other financial liabilities<br>Current tax liabilities (net)                          | 11       | 3,429                     | 310                    |
| Other current liabilities  | 13<br>12 | 98<br>33                  | 48                     |
| Total current liabilities  | 12       | 3,659                     | 412                    |
|  |          | 2,027                     |                        |
| Total liabilities  |          | 36,494                    | 28,765                 |
| Total equity and liabilities   |          | 45,135                    | 35,570                 |
| Summary of significant accounting policies   | 2        |                           | _                      |

The accompanying notes are an integral part of the condensed interim financial statements

As per our report of even date

## For Pankaj Priti & Associates

Chartered Accountants

ICAI Firm Registration No. 016461N

PANKAJ Digitally signed by PANKAJ KUMAR JAIN Date: 2021.01.16 10:30:59 +05'30'

## Per Pankaj Jain

Partner

Membership No.: 095412

Place: New Delhi Date:January 16,2021 For and on behalf of the Board of Directors Pay With Indiamart Private Limited

PRAVEEN Digitally signed by PRAVEEN KUMAR KUMAR GOEL Date: 2021.01.16 10:16:44 +05'30'

Praveen Kumar Goel (Director)

DIN- 03604600

Place: Delhi Date:January 16,2021 Shrawan Kumar Sharma Digitally signed by Shrawan Kumar Sharma DN: cnN, on Personal, 25.4.3 Don School, 2016 Special School, 25.4.7 biblio 2000/32/da 2960 Walaned did dat 21.5 diseas 5, postal Code in 10002, ser bibliogist of 2000 postal Code in 10002, ser bibliogist of 2000/30 alle de 27.6/d3856/dict\_12as/2377732736383780601 081e, cnn5hrawan Kumar Sharma Bate: 2021.01.16 10 10152.5.457307

Shrawan Kumar Sharma

(Director) DIN- 07043379

|  | Notes               | For the qu       | arter ended      | For the period   | l ended          |  |
|--|---------------------|------------------|------------------|------------------|------------------|--|
|  |                     | 31 December 2020 | 31 December 2019 | 31 December 2020 | 31 December 2019 |  |
| Income:  | -                   |                  |                  |                  |                  |  |
| Revenue from operations                                  | 14                  | 7,225            | 7,646            | 20,732           | 20,754           |  |
| Other income   | 15                  | 268              | 293              | 939              | 730              |  |
| Total income   |                     | 7,493            | 7,939            | 21,671           | 21,484           |  |
| Expenses:  |                     |                  |                  |                  |                  |  |
| Finance costs  | 16                  | 1,054            | 812              | 3,091            | 2,340            |  |
| Other expenses   | 17                  | 6,222            | 7,515            | 17,742           | 20,773           |  |
| Total expenses   |                     | 7,276            | 8,327            | 20,833           | 23,113           |  |
| Profit/(loss) before tax                                 |                     | 217              | (388)            | 838              | (1,629)          |  |
| Income tax expense                                       |                     |                  |                  |                  |                  |  |
| Current tax  | 20                  | -                | -                | 111              | -                |  |
| Total tax expense  |                     | -                | -                | 111              | -                |  |
| Profit/(loss) for the period                             |                     | 217              | (388)            | 727              | (1,629)          |  |
| Other comprehensive income (OCI)                         |                     |                  |                  |                  |                  |  |
| Items that pill not be reclassified to profit or loss in | n subsequent period |                  |                  |                  |                  |  |
| Re-measurement gains/(losses) on defined benefit pla     | ans                 | -                | -                | -                | -                |  |
| Income tax effect  |                     | <del>-</del>     |                  | <u> </u>         |                  |  |
|  |                     | -                | -                | -                | -                |  |
| Other comprehensive income for the year, net of ta       | ax                  |                  | -                | -                | -                |  |
| Total comprehensive Profit/(loss) for the period         |                     | 217              | (388)            | 727              | (1,629)          |  |
| Family and the state of                                  | 10                  |                  |                  |                  |                  |  |
| Earnings per equity share:                               | 18                  | 2.17             | (2.99)           | 7.27             | (16.20)          |  |
| Basic Profit/(loss) per equity share                     |                     |                  | (3.88)           |                  | (16.29)          |  |
| Diluted Profit/(loss) per equity share                   |                     | 0.44             | (3.88)           | 1.35             | (16.29)          |  |
| Summary of significant accounting policies               | 2                   |                  |                  |                  |                  |  |

The accompanying notes are an integral part of the condensed interim financial statements

As per our report of even date

For Pankaj Priti & Associates

Chartered Accountants ICAI Firm Registration No. 016461N

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Date: 2021.01.16 10.31:47 +05'30'

Per Pankaj Jain

Partner Membership No.: 095412

Place: New Delhi Date:January 16,2021 For and on behalf of the Board of Directors

Pay With Indiamart Private Limited

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Shrawan Kumar Sharma Shrawan Kumar Sharma

Praveen Kumar Goel (Director) DIN- 03604600

(Director) DIN- 07043379

Place: Delhi Date:January 16,2021

#### Condensed Interim Statement of changes in equity for the period ended 31 December 2020

(Amounts in INR "Thousands", unless otherwise stated)

#### (a) Equity share capital (refer note 8)

| Equity shares of INR 10 each issued, subscribed and fully paid up | Amount |
|---|--------|
| As at 1 April 2019  | 1,000  |
| Changes in equity share capital during the period                 | -      |
| As at 31 December 2019  | 1,000  |

| As at 1 April 2020                                | 1,000 |
|---|-------|
| Changes in equity share capital during the period | -     |
| As at 31 December 2020                            | 1,000 |

#### (b) Other equity (refer note 9)

| Particulars                    | Equity portion of OCCRPS (refer note 9) | Reserve and Surplus<br>Retained Earning | Total   |
|--------------------------------|---|---|---------|
| Balance as at 1 April 2019     | 23,070                                  | (19,738)                                | 3,332   |
| Loss for the period            | -                                       | (1,629)                                 | (1,629) |
| Equity contribution            | 5,030                                   | -                                       | 5,030   |
| Total comprehensive income     | 5,030                                   | (1,629)                                 | 3,401   |
| Balance as at 31 December 2019 | 28,100                                  | (21,367)                                | 6,733   |
| Balance as at 1 April 2020     | 28,100                                  | (22,295)                                | 5,805   |
| Profit for the period          | -                                       | 727                                     | 727     |
| Equity contribution            | 1,109                                   | -                                       | 1,109   |
| Total comprehensive income     | 1,109                                   | 727                                     | 1,836   |
| Balance as at 31 December 2020 | 29,209                                  | (21,569)                                | 7,641   |

The accompanying notes are an integral part of the condensed interim financial statements

#### For Pankaj Priti & Associates

Chartered Accountants

ICAI Firm Registration No. 016461N

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KUMAR JAIN Date: 1

**Per Pankaj Jain** Partner

Membership No.: 095412

Place: New Delhi Date:January 16,2021 For and on behalf of the Board of Directors

**Pay With Indiamart Private Limited** 

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Praveen Kumar Goel

(Director)

Shrawan Kumar Sharma (Director)

DIN- 03604600 DIN- 07043379

Place: Delhi

Date:January 16,2021

## Condensed Interim Statement of Cash Flows for the period ended 31 December 2020

(Amounts in INR "Thousands", unless otherwise stated)

| Particulars  | For the period ended 31 December 2020 | For the period ended<br>31 Decmber 2019 |  |
|--|---------------------------------------|---|--|
| Profit/(Loss) before tax   | 838                                   | (1,629)                                 |  |
| Adjustments for:   |                                       |   |  |
| Interest expense   | 3,091                                 | 2,340                                   |  |
| Fair value gain on financial assets measured at fair value through profit and loss | (939)                                 | (728)                                   |  |
| Operating Profit/(loss) before working capital changes                             | 2,990                                 | (17)                                    |  |
| Movement in working capital  |                                       |   |  |
| (Increase)/Decrease in other financial assets                                      | (3,285)                               | (738)                                   |  |
| (Increase)/Decrease in other current assets  | 773                                   | (36)                                    |  |
| Increase/(Decrease) in other liabilities   | (16)                                  | (15)                                    |  |
| Increase/(Decrease) in other financial liabilities                                 | 3,119                                 | (1,642)                                 |  |
| Increase/(Decrease) in trade and other payables                                    | 45                                    | (135)                                   |  |
| Cash generated/(used) from operations  | 3,626                                 | (2,584)                                 |  |
| Direct taxes paid/ (refund)  | (13)                                  | 19                                      |  |
| Net cash generated/(used) in operating activities                                  | 3,613                                 | (2,565)                                 |  |
| Cash flow from investing activities  |                                       |   |  |
| Investment in mutual funds   | -                                     | (22,000)                                |  |
| Redemption of mutual funds   | 5,000                                 | 6,000                                   |  |
| Net cash generated/(used) in investing activities                                  | 5,000                                 | (16,000)                                |  |
| Cash flow from financing activities  |                                       |   |  |
| Proceeds from preference share capital   | 2,500                                 | 10,000                                  |  |
| Net cash generated from financing activities                                       | 2,500                                 | 10,000                                  |  |
| Net (decrease) / increase in cash and cash equivalents                             | 11,113                                | (8,565)                                 |  |
| Cash and cash equivalents at the beginning of the period                           | 11,622                                | 19,460                                  |  |
| Cash and cash equivalents at the end of the period                                 | 22,735                                | 10,895                                  |  |
| Components of cash and cash equivalents  |                                       | <u> </u>                                |  |
| Balances with banks:   |                                       |   |  |
| - On current/ nodal accounts   | 22,735                                | 10,895                                  |  |
| Total cash and cash equivalents (note 5)   | 22,735                                | 10,895                                  |  |

The accompanying notes are an integral part of the condensed interim financial statements

As per our report of even date

## For Pankaj Priti & Associates

Chartered Accountants ICAI Firm Registration No. 016461N

PANKAJ Digitally signed by PANKAJ KUMAR JAIN Date: 2021.01.16 10:33:04 +05'30'

Per Pankaj Jain

Partner

Membership No.: 095412

Place: New Delhi Date:January 16,2021 For and on behalf of the Board of Directors **Pay With Indiamart Private Limited** 

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Date: 2021.01.16
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Praveen Kumar Goel (Director)

DIN- 03604600

Place: Delhi Date:January 16,2021 Shrawan Kumar Sharma

Shrawan Kumar Sharma

(Director) DIN- 07043379

#### PAY WITH INDIAMART PRIVATE LIMITED

Notes to the condensed financial statements for the period ended 31st December 2020

(Amounts in "Thousands")

#### 1. Corporate Information

Pay With IndiaMart Private Limited ("the Company") is a public company domiciled in India and was incorporated on February 07, 2017 under the provisions of the Companies Act applicable in India. The company provides services in relation to facilitation of electronics payment through internet-based solution, financial intermediation, including advisory and consultancy services for internet based payment. The registered office of the Company is located at 1st Floor, 29-Daryagang, Netaji Subash Marg New Delhi-110002, India.

The condensed interim financial statements were authorised for issue in accordance with a resolution passed by Board of Directors on January 16,2021.

#### 2. Significant accounting policies

### **Basis of preparation**

The condensed interim financial statements of the Company for the period ended 31<sup>st</sup> December 2020 have been prepared in accordance with Indian Accounting Standard ('Ind AS') notified under section 133 of the Companies Act, 2013, read together with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016 issued by the Ministry of Corporate Affairs ("MCA").

These condensed interim financial statements must be read in conjunction with the company's last annual financial statements as at and for the year ended March 31, 2020. They do include all the information required for complete set of Ind AS financial statements. However, selected explanatory notes are included to explain events and transaction that are significant to an understanding of the changes in the Company's financial position and performance since the last annual statements.

All amounts disclosed in the condensed interim financial statements and notes have been rounded off to the nearest INR thousand as per the requirement of Schedule III, unless otherwise stated.

## 3. Significant accounting estimates and assumptions

The preparation of condensed interim financial statements in conformity with Ind AS requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods. Therefore, actual results could differ from these estimates.

## Fair value measurement

The Company measures financial instruments, such as Investment in optionally convertible cumulative redeemable preference shares (OCCRPS), Investment in mutual funds at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- (i) In the principal market for the asset or liability, or
- (ii) In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

#### PAY WITH INDIAMART PRIVATE LIMITED

Notes to the condensed financial statements for the period ended 31st December 2020

(Amounts in "Thousands")

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the condensed interim financial statements are categorised within the fair value hierarchy, described as follows, based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety:

- (i) Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- (ii) Level 2 inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- (iii) Level 3 Unobservable inputs for the asset or liability reflecting Company's assumptions about pricing by market participants

For assets and liabilities that are recognised in the condensed interim financial statements on fair value on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above. This note summarises accounting policy for fair value. Other fair value related disclosures are given in the relevant note.

• Disclosures for valuation methods and quantitative disclosure of fair value measurement hierarchy (Note 21)

| 4 | rrent investments As at  |              | As at  |                  |                |
|---|--|--------------|--------|------------------|----------------|
|   | Investments in mutual funds- quoted (measured at FVTPL)  | 31 December  | 2020   | 31 March         | 2020           |
|   |  | No. of Units | Amount | No. of Units     | Amount         |
|   | ICICI Prudential Saving Fund-Direct Plan Growth  | 30,924       | 12,924 | 43,508           | 16,984         |
|   | Total  | 30,924       | 12,924 | 43,508           | 16,984         |
|   |  |              |        | As at            | As at          |
| 5 | Cash and cash equivalents  |              |        | 31 December 2020 | 31 March 2020  |
|   | Balance with bank  |              |        |                  |                |
|   | - On current accounts  |              |        | 20,722           | 8,552          |
|   | - On nodal accounts  |              |        | 2,013            | 3,070          |
|   | Total Cash and cash equivalents  |              |        | 22,735           | 11,622         |
|   | Notes:   |              |        |                  |                |
|   | Cash and cash equivalents for the purpose of cash flow statement comprise cash and cash equivalents as shown | above.       |        |                  |                |
|   |  |              |        | As at            | As at          |
|   |  |              |        | 31 December 2020 | 31 March 2020  |
| 6 |  |              |        | DI December 2020 | DI MINICH 2020 |
|   | Current (unsecured, considered good unless stated otherwise)   |              |        |                  |                |
|   | Amount recoverable from payment gateway banks ( net of provision)  |              |        | 6,892            | 3,827          |
|   | Amount recoverable from customers Total  |              |        | 221              | 2.027          |
|   |  |              |        | 7,113            | 3,827          |
|   | These financial assets are measured at amortised cost.   |              |        |                  |                |
|   |  |              |        | As at            | As at          |
| 7 | Other current assets   |              |        | 31 December 2020 | 31 March 2020  |
|   | Current (Unsecured, considered good unless otherwise stated)   |              |        |                  |                |
|   | Balances with government authorities   |              |        | 2,337            | 3,112          |
|   | Prepaid expenses   |              |        | 1                |                |
|   | Total  |              |        | 2,338            | 3,112          |
| 9 | Borrowings   |              |        | As at            | As at          |
|   |  |              |        | 31 December 2020 | 31 March 2020  |
|   | Non-current Liability component of compound financial instrument   |              |        |                  |                |
|   | Optionally convertible cumulative redeemable preference shares (unsecured)                                   |              |        | 32,835           | 28,353         |
|   | Total  |              |        | 32,835           | 28,353         |
|   | ***  |              |        |                  |                |

Terms of conversion/redemption of 0.01% Optionally Convertible Cumulative Redeemable Preference Share (OCCRPS)

The Company has issued only one class of preference shares i.e. 0.01% Optionally Convertible Cumulative Redeemable Preference Shares (OCCRPS). The OCCRPS shall carry a preferential right vis-à-vis Equity Shares of the Company with respect to payment of dividend and repayment in case of a winding up; the OCCRPS shall be participating in the surplus funds; the OCCRPS shall be participating in surplus assets and profits, on winding- up which may remain after the entire capital has been repaid; the OCCRPS will be entitled to dividend, if declared by the Board of Directors, on cumulative basis. With effect from 22 February 2019, the Company has changed its terms of OCCRPS to fix the tenure till 31 January 2028 and amount of redemption of preference shares to Rs. 30 per share including Rs 20 per share for premium on redemption. The OCCRPS holders have voting rights only in respect of certain matters as per the provisions of Section 47(2) of the Companies Act 2013. The OCCRPS will be optionally convertible into equity share of the Company at 1:1 ratio at the option of the holder at the expiry of terms on 31 January 2028 at Rs 30 per share including Rs 20 per shar for premium on redemption. Consequent to the change in redemption terms with effect from 22 February 2019 the nature is changed from fair value through P&L to measurement through amortise cost. During the period the company has issued OCCRPS in the same terms as referred above.

|    | Authorised preference share capital   |             |            | Number of shares | Amount        |
|----|---|-------------|------------|------------------|---------------|
|    | At 31 March 2019  |             |            | 48,50,000        | 48,500        |
|    | Increase/(Decrease) during the period   |             |            | 48.50,000        | 40.700        |
|    | At 31st December 2019   |             |            | 48,50,000        | 48,500        |
|    | At 31 March 2020  |             |            | 48,50,000        | 48,500        |
|    | Increase/(Decrease) during the period At 31 December 2020                               |             |            | 48,50,000        | 48,500        |
|    | At 31 December 2020   |             |            | 48,50,000        | 48,500        |
|    | Issued preference share capital (subscribed and fully paid up)                          |             |            | Number of shares | Amount        |
|    | At 31st March 2019  |             |            | 21,50,000        | 21,500        |
|    | Shares issued during the period   |             |            | 5,00,000         | 5,000         |
|    | At 31st December 2019   |             |            | 26,50,000        | 26,500        |
|    | At 31 March 2020  |             |            | 26,50,000        | 26,500        |
|    | Shares issued during the period   |             |            | 1,25,000         | 1,250         |
|    | At 31 December 2020   |             |            | 27,75,000        | 27,750        |
|    |   | 31 Decembe  | - 2020     | 31 March         | 2020          |
| a) | Shares held by holding company  | Number      | percentage | Number           | percentage    |
|    | Optionally Convertible Cumulative Redeemable Prefrence shares of Rs. 10 each fully paid |             |            |                  |               |
|    | Indiamart Intermesh Limited   | 27,75,000   | 100%       | 26,50,000        | 100%          |
|    |   |             |            |                  |               |
| b) | Details of shareholders holding more than 5% preference shares in the Company           | 31 December |            | 31 March         |               |
|    | Optionally Convertible Cumulative Redeemable Prefrence shares of Rs. 10 each fully paid | Number      | percentage | Number           | percentage    |
|    | Indiamart Intermesh Limited   | 27,75,000   | 100%       | 26,50,000        | 100%          |
| 10 | Trade payables  |             |            | As at            | As at         |
|    |   |             |            | 31 December 2020 | 31 March 2020 |
|    | Current   |             |            |                  |               |
|    | Outstanding dues to micro enterprises and small enterprises (refer note 23)             |             |            | -                | -             |
|    | Dues to other than MSMEDs - others  |             |            | 99               | 54            |
|    | Total   |             |            | 99               | 54            |
|    |   |             |            |                  |               |
| 11 | Other financial liabilities   |             |            | As at            | As at         |
|    |   |             |            | 31 December 2020 | 31 March 2020 |
|    | Other advances Total  |             |            | 3,429<br>3,429   | 310           |
|    |   |             |            | -                |               |
| 12 | Other current liabilities   |             |            | As at            | As at         |
|    |   |             |            | 31 December 2020 | 31 March 2020 |
|    | Tax deducted at source payable  |             |            | 33               | 48            |
|    | Total   |             |            | 33               | 48            |
|    |   |             |            | As at            | As at         |
| 13 | Current tax assets and liabilities  |             |            | 31 December 2020 | 31 March 2020 |
| 10 |   |             |            |                  |               |
|    | Current tax assets (net of provisions)  |             |            | 25               | 25            |
|    | Advance income tax Total  |             |            | 25<br>25         | 25            |
|    |   |             |            |                  |               |
|    | Current tax liabilities (net)   |             |            |                  |               |
|    | Provision for income tax  Total   |             |            | 98               | <u>:</u>      |
|    |   |             |            |                  |               |

Share capital Equity share capital

| Authorised equity share capital Balance as at 1 April 2019 | Number of shares<br>2,50,000 | Amount 2,500 |
|--|------------------------------|--------------|
| Increase/(Decrease) during the period                      | · · ·                        |              |
| At 31st December 2019                                      | 2,50,000                     | 2,500        |
| Balance as at 1 April 2020                                 | 2,50,000                     | 2,500        |
| Increase/(Decrease) during the period                      |                              |              |
|  | 2,50,000                     | 2,500        |
| At 31 December 2020  | 2,50,000                     | 2,500        |
| Issued equity share capital (subscribed and fully paid up) | Number of shares             | Amount       |
| Balance as at 1 April 2019                                 | 1,00,000                     | 1,000        |
| Shares issued during the period                            | · · ·                        |              |
| At 31st December 2019                                      | 1,00,000                     | 1,000        |
|  |                              |              |
| Balance as at 1 April 2020                                 | 1,00,000                     | 1,000        |
| Shares issued during the period                            |                              |              |
| At 31 December 2020  | 1,00,000                     | 1,000        |

#### a) Terms/ rights attached to equity shares:

- 1) The Company has only one class of equity shares having a par value of Rs. 10 per share. Each holder of equity is entitled to one vote per share.
- 2) In event of liquidation of the Company, the holders of equity shares would be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

#### b) Shares held by holding company

| <u>.                                      </u>   | 31 December 2020 |            | 31 March 2020 |            |
|--|------------------|------------|---------------|------------|
|  | Number           | percentage | Number        | percentage |
| Equity shares of Rs. 10 each fully paid  |                  |            |               |            |
| Indiamart Intermesh Limited (including nominee shares held on behalf of IndiaMART InterMESH Limited) |                  |            |               |            |
| · · · · · · · · · · · · · · · · · · ·  | 1,00,000         | 100%       | 1,00,000      | 100%       |

#### c) Details of shareholders holding more than 5% equity shares in the Company

|  | 31 December 2020 |            | 31 March 2 | 2020       |
|--|------------------|------------|------------|------------|
|  | Number           | percentage | Number     | percentage |
| Equity shares of Rs. 10 each fully paid  |                  |            |            |            |
| Indiamart Intermesh Limited (including nominee shares held on behalf of IndiaMART InterMESH Limited) |                  |            |            |            |
|  | 1,00,000         | 100%       | 1,00,000   | 100%       |

| d) Other equity   | 31 December 2020 | 31 March 2020 |
|---|------------------|---------------|
| Equity portion of optionally convertible cumulative redeemable preference shares (refer note 9) | 29,210           | 28,100        |
| Retained earnings   | (21,569)         | (22,295)      |
| Total other equity  | 7,641            | 5,805         |

|                            | For the quarter ended |                  | For the period ended |                  |
|----------------------------|-----------------------|------------------|----------------------|------------------|
| 14 Revenue from operations | 31 December 2020      | 31 December 2019 | 31 December 2020     | 31 December 2019 |
| Sale of services           |                       |                  |                      |                  |
| Income from Services       | 7,225                 | 7,646            | 20,732               | 20,754           |
| Total                      | 7,225                 | 7,646            | 20,732               | 20,754           |

| d to be recognised in the future related to perforr | nance obligation are not disclo  | esed  |  |  |
|---|--|---|--|--|
| For the qua   | For the period ended   |   |  |  |
| 31 December 2020                                    | 31 December 2019   | 31 December 2020  | 31 December 2019                                       |  |
|   |  |   |  |  |
| -   | 2  |   | 2  |  |
|   |  |   |  |  |
| 268   | 291  | 939   | 728  |  |
| 268   | 293  | 939   | 730  |  |
| For the quarter ended                               |  | For the period ended  |  |  |
|   |  |   |  |  |
| 31 December 2020                                    | 31 December 2019   | 31 December 2020  | 31 December 2019                                       |  |
| 1,054   | 812  | 3,091   | 2,340  |  |
| 1,054   | 812  | 3,091   | 2,340  |  |
| For the qua   | For the quarter ended  |   | For the period ended                                   |  |
| 31 December 2020                                    | 31 December 2019   | 31 December 2020  | 31 December 2019                                       |  |
| -   | 541  |   | 1,740  |  |
| 126   | 173  | 368   | 706  |  |
| 1,229   | 1,078  | 3,395   | 2,995  |  |
|   |  |   | 35   |  |
|   |  |   | 45<br>15,252   |  |
| 4,850   | 180,0  | 13,933  | 13,232   |  |
|   |  | (6)   |  |  |
|   | For the qua  31 December 2020  268  268  268  For the qua  31 December 2020  1,054  1,054  For the qua  31 December 2020 | For the quarter ended  31 December 2020 31 December 2019  - 2  268 291  268 293   For the quarter ended  31 December 2020 31 December 2019  1,054 812  1,054 812  For the quarter ended  31 December 2020 31 December 2019  - 541  126 173  1,229 1,078 2 0 15 42 | 31 December 2020   31 December 2019   31 December 2020 |  |

18 Earnings per share
Basic EPS amounts are calculated by dividing the (loss) for the period attributable to equity holders of the Company by the weighted average number of Equity shares outstanding during the period.

Diluted EPS are calculated by dividing the (loss) for the period attributable to the equity holders of the Company by weighted average number of Equity shares outstanding during the year plus the weighted average number of equity shares that would be issued on conversion of all the dilutive potential equity shares into equity shares. The following reflects the income and share data used in the basic and diluted EPS computations:

| Particulars  | For the quarter ended |                  | For the period ended |                  |
|--|-----------------------|------------------|----------------------|------------------|
|  | 31 December 2020      | 31 December 2019 | 31 December 2020     | 31 December 2019 |
| Profit/(loss) for the period   | 217                   | (388)            | 727                  | (1,629)          |
| Interest expense on convertible preference shares                    | 1,054                 | 812              | 3,091                | 2,340            |
| Adjusted Profit/(loss) for the period                                | 1,271                 | 424              | 3,818                | 711              |
| Weighted average number of equity shares in calculating basic EPS    | 1,00,000              | 1,00,000         | 1,00,000             | 1,00,000         |
| Potential equity shares in the form of convertible preference shares | 27,75,000             | 24,40,761        | 27,25,000            | 23,56,364        |
| Total no. of shares outstanding (including dilution)                 | 28,75,000             | 25,40,761        | 28,25,000            | 24,56,364        |
| Basic Profit/(loss) per equity share                                 | 2.17                  | (3.88)           | 7.27                 | (16.29)          |
| Diluted Profit/(loss) per equity share                               | 0.44                  | (3.88)           | 1.35                 | (16.29)          |

#### Condensed Interim Notes to financial statements for the period ended 31 December 2020

(Amounts in INR "Thousands", unless otherwise stated)

#### 19 Related party transactions

a) Names of related parties and related party relationship

Holding Company Indiamart Intermesh Limited

**Key Management Personnel** Shrawan Kumar Sharma , Director Praveen Kumar Goel, Director

Amit Jain, Director

#### b) Related party transactions:

 $i) \ The following table provides the total amount of transactions that have been entered into with the related parties during the period:\\$ 

| Particulars                               | For the quarter ended | For the quarter ended | For the period ended | For the period ended |
|---|-----------------------|-----------------------|----------------------|----------------------|
|   | 31 December 2020      | 31 December 2019      | 31 December 2020     | 31 December 2019     |
| Holding Company                           |                       |                       |                      |                      |
| Issue of preference Share (incl. premium) | -                     | 5,000                 | 2,500                | 10,000               |
| Holding Company                           |                       |                       |                      |                      |
| Reimbursement towards indemnifying cases  | 143                   | -                     | 1,511                | -                    |
| Holding Company                           |                       |                       |                      |                      |
| Income from web services                  | 354                   | 343                   | 831                  | 988                  |
| Referral fees paid                        | 1,229                 | 1.078                 | 3,395                | 2.995                |

#### Terms and conditions of transactions with related parties

The transactions with related parties are entered on terms equivalent to those that prevail in arm's length transactions. There have been no guarantees provided or received for any related party receivables or payables. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

# Pay With Indiamart Private Limited Condensed Interim Notes to financial statements for the period ended 31 December 2020 (Amounts in INR "Thousands", unless otherwise stated)

#### 20 Income tax

Income tax expense recognised in Statement of profit and loss

| Particulars   | For the period ended 31 December 2020 | For the period ended 31 December 2019 |
|---|---------------------------------------|---------------------------------------|
| Current income tax  |                                       |                                       |
| Current income tax for the period                               | 111                                   | -                                     |
| Adjustments in respect of current income tax of previous period |                                       |                                       |
|   | 111                                   |                                       |
| Total income tax expense  | 111                                   |                                       |

#### a) Category wise details as to carrying value, fair value and the level of fair value measurement hierarchy of the Company's financial instruments are as follows:

| Financial assets  | Level   | 31 December 2020 | 31 March 2020    |
|---|---------|------------------|------------------|
| Measured at fair value through profit or loss (FVTPL) - Investment in mutual funds Total financial assets | Level 1 | 12,924<br>12,924 | 16,984<br>16,984 |
| Financial liabilities Measured at amortised cost - Borrowings Total financial liabilities                 | Level 3 | 32,835<br>32,835 | 28,353<br>28,353 |

The following methods / assumptions were used to estimate the fair value:

i) The carrying value of financial liabilities measured at amortised cost approximate their fair value.

ii) The fair value of non current borrowings are based on discounted cash flow using a current borrowing rate. They are classified as level 3 fair value in the fair value hierarchy due to the use of unobscrable input, including own credit risk

22 Capital management

For the purpose of the Company's capital management, capital includes issued equity capital, convertible preference shares, share premium and all other equity reserves attributable to the equity holders of the Company, The Company manages its capital to ensure that the company will be able to continue as going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The Company is neither subject to externally imposed capital requirements nor exposed to external borrowings. For the purpose of the capital management, the management considers the borrowings pertaining to OCCRPS as part of the Capital.

The Company reviews the capital structure on a regular basis. As part of this review, the Company considers the cost of capital, risks associated with each class of capital requirements and maintenance

of adequate liquidity. The Company manages its capital structure and makes adjustments in the light of changes in economic environment and the requirements of the financial covenants.

23 Details of dues to micro and small enterprises as defined under MSMED Act 2006:

The Company has during the period not received any intimation from any of its suppliers regarding their status under The Micro, Small and Medium Enterprises Development Act, 2006 and hence disclosures, if any, relating to amount unpaid as at the period end along with interest paid/payable as required under the said Act have not been given. Based on the information available with the Company there are no principal / Interest amounts due to micro and small emperises.

24 Figures for the previous periods have been regrouped/reclassified to conform to the classification of the current period.

The accompanying notes are an integral part of the condensed interim financial statements

For Pankaj Priti & Associates

Chartered Accountants ICAI Firm Registration No. 016461N

PANKAJ Digitally signed by PANKAJ KUMAR JAIN Date: 2021.01.16 10:33:40+05'30' Per Pankaj Jain

Partner Membership No.: 095412 Place: New Delhi Date:January 16,2021

For and on behalf of the Board of Directors Pay With Indiamart Private Limited

PRAVEEN Digitally signed by PRAVEEN KUMAR GOEL Date: 2021.01.16 10:18:10 +05'30'

Praveen Kumar Goel (Director) DIN- 03604600

Shrawan Sharas Discount tune Sharas Discount Colored by Shirasan Sharas Discount Colored by Shirasan Sharas Discount Colored by Shirasan Shirasan Discount Colored by Shirasan Sharma Sharman (Strawending) Shrawan Kumar Sharma (Director) DIN- 07043379

Place: Delhi Date:January 16,2021