

# PANKAJ PRITI & ASSOCIATES

#### CHARTERED ACCOUNTANTS

1027, 10TH FLOOR, ROOTS TOWER, LAXMI NAGAR, DELHI-110092 PH.-011-43026850, 43026851

Email: capankajpriti@gmail.com, capankajpriti@yahoo.com

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Tolexo Online Private Limited

### **Opinion**

We have audited the accompanying standalone Ind AS financial statements of **Tolexo Online Private Limited** ("the Company"), which comprise the standalone Balance Sheet as, at March 31,2020, and the standalone Statement of Profit and Loss, including other comprehensive income, standalone Cash Flow Statement and the standalone Statement of Changes in Equity for the period then ended, and notes to the standalone financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone Ind AS financial statements give a true and fair view in conformity with the accounting principle specified under section 133 of the Act, read with the Companies (Indian Accounting Standards) Rules, 2015, as amended:

- (a) in the case of the standalone Balance Sheet, of the state of affairs of the Company as at March 31,2020
- (b) in the case of the standalone Statement of Profit and Loss including other comprehensive income, of the profit for the period ended on that date;
- (c) in the case of the Cash Flow Statement, of the cash flows for the period ended on that date; and
- (d) In the case of the Statement of Changes in Equity, of the changes in equity for the period ended on that date.

#### **Basis for Opinion**

We conducted our audit of the standalone Ind AS financial statements in accordance with the Standards on Auditing (SAs), as specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the standalone Ind AS financial statements.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone Ind AS financial statements for the financial period ended at March 31,2020. These matters were addressed in the context of our audit of the standalone Ind AS financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the standalone Ind AS financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the standalone Ind AS financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying standalone Ind AS financial statements.

#### **Key audit matters**

#### How our audit addressed the key audit matter

#### Revenue recognition (as described in note 2.2(d) and Note 17 of the standalone Ind AS financial statements)

Total turnover for the year ended at March 31, 2020 amounted to Rs 2,777.82 thousands. The Company generates revenue primarily from web services and follows a prepaid model for its business

Revenue from web services are recognized based on output method i.e. pro-rata over the period of the contract as and when the company satisfies performance obligations by transferring the promised services to its customers.

The service are delivered using IT system which manages very high volume on daily basis and generates reports from which Company recognizes revenue, and hence there is inherent risk around the completeness and accuracy of the revenue recognition. Given the involvement of high volume, IT systems and inherent risk involved as described above, we determined the revenue recognition as key audit matter of the audit.

The Company's disclosures are included in Note 2.2(d) and Note 17 to the financial statement, which outlines the accounting policy for revenue and details of revenue recognized.

Our audit procedures included the following:

- · We read the Company's revenue recognition accounting policies and assessed compliance of policies with applicable financial reporting standards.
- · We obtained an understanding of the revenue recognition process and tested controls around revenue recognition.
- · We involved IT specialist, to obtain an understanding, evaluate the design, and test the operating effectiveness of the IT controls related to the revenue recognition process.
- · We tested the IT general controls (including access controls, change management control and other IT general controls.), the relevant application controls and tested the reports generated by the system.
- · We selected a sample of transactions and performed tests of details including reading the contract, identifying performance obligation etc., and assessed whether the criteria for revenue recognition is met.
- $\cdot$  We also obtained and tested overall reconciliation of revenue and collection as generated from IT systems with accounting system.

#### Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the preparation and presentation of these standalone financial statements that give a true and fair view of the standalone financial position, standalone financial performance including other comprehensive income, standalone cash flows and standalone changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) specified under section 133 of the Act, read with the Companies (Indian Accounting Standards) Rules, 2015, as amended. The Board of

Directors are also responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial control that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, Board of Directors are responsible for assessing the ability of the Company's to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone Ind AS financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- o Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's.
- o Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone Ind AS financial statements for the financial period ended at March 31,2020 and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

- 1. As required by Section 143(3) of the Act, based on our audit we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, Statement of Changes in Equity and the Statement of Cash Flow dealt with by this Report are in agreement with the relevant books of account.
  - d) In our opinion, the aforesaid standalone financial statements comply with the Ind AS specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - e) On the basis of the written representations received from the directors as on March 31, 2020 taken on record by the Board of Directors, none of the directors is disqualified as on March 31,2020 from being appointed as a director in terms of Section 164 (2) of the Act.
  - f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the company's internal financial controls over financial
  - g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company has disclosed the impact of pending litigations on its financial position in its standalone financial
    - ii. The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts.
    - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the company.

2. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the order.

#### For Pankaj Priti & Associates

Chartered Accountants Firm's Registration No. 016461N

PANKAJ Digitally signed by PANKAJ KUMAR JAIN Date: 2020.05.11 16:31:22 +05'30'

Pankaj Jain (Partner) Membership No. 095412

Place: Delhi

Date:11 May 2020

Annexure A to the Independent Auditor's Report to the Members of Tolexo Online Private Limited Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act") as referred to in paragraph 1(f) of 'Report on Other Legal and Regulatory Requirements' section

We have audited the internal financial controls over financial reporting of **Tolexo Online Private Limited** ("the Company") as of at March 31,2020 in conjunction with our audit of the Ind AS financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by The Institute of Chartered Accountants of India (ICAI)". These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit.

We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by The Institute of Chartered Accountants of India (ICAI). Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness.

Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that:

- a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- b) provide reasonable assurance that transactions are recorded as necessary to permit preparation
  of financial statements in accordance with generally accepted accounting principles, and that
  receipts and expenditures of the company are being made only in accordance with authorisations
  of management and directors of the company; and
- c) Provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31,2020, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by The Institute of Chartered Accountants of India (ICAI).

For Pankaj Priti & Associates Chartered Accountants Firm's Registration No. 016461N

PANKAJ Digitally signed by PANKAJ KUMAR JAIN Date: 2020.05.11 16:32:12 +05'30'

Pankaj Jain (Partner) Membership No. 095412

Place: Delhi

Date: 11 May 2020

Annexure B to the Independent Auditor's Report to the Members of Tolexo Online Private Limited Report on the matters specified in paragraph 3 of the Companies (Auditor's Report) Order, 2016 ("the Order') issued by the Central Government of India in terms of section 143(11) of the Companies Act, 2013 ("the Act") as referred to in paragraph 2 of 'Report on Other Legal and Regulatory Requirements' section.

- i. In respect of the Company's fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) The Company has a program of verification to cover all the items of fixed assets in a phased manner which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the program, certain fixed assets were physically verified by the management during the year. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - (c) According to the information and explanations given to us, the records examined by us and based on the examination of the conveyance deeds provided to us, we report that, the title deeds, comprising all the immovable properties of land and buildings which are freehold, are held in the name of the Company as at the balance sheet date. In respect of immovable properties of land and building that have been taken on lease and disclosed as fixed assets in the standalone financial statements, the lease agreements are in the name of the Company.
- ii. In our opinion and according to the information and explanations given to us, the Company is not having any inventory. Accordingly clause 3(ii) of the Order is not applicable.
- iii. (a) The company has not granted any loans, secured or unsecured, to companies, firms or other parties covered in the register maintained under section 189 of the Act. Accordingly clauses 3(iii) (a) & (b) of the Order are not applicable.
  - (b) Since there are no such loans, the comments regarding repayment of the principal amount & interest due thereon and overdue amounts are not required.
- iv. In our opinion and according to the information and explanations given to us, provisions of section 185 and 186 of the Act in respect of loans to directors including entities in which they are interested and in respect of loans and advances given, investments made and, guarantees, and securities given have been complied with by the company.
- v. The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable.
- vi. To the best of our knowledge and belief, the Central Government has not specified maintenance of cost records under sub-section (1) of Section 148 of the Act, in respect of Company's products/ services. Accordingly, the provisions of clause 3(vi) of the Order are not applicable.

- vii. a. The Company is regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues, as applicable, to the appropriate authorities. Further, no undisputed amounts payable in respect thereof were outstanding at the year-end for a period of more than six months from the date they become payable
  - b. There are some dues in respect of income-tax, sales-tax, service tax, duty of customs, duty of excise and value added tax that have not been deposited with the appropriate authorities on account of any dispute which is pending with CIT(Appeals):

Assessment year	Remarks	Amount	Pending before
2016-17	Demand raised for addition of income relating to receipts of securities premium against share allotment to IM	Rs.5,96,90,660/-	CIT(Appeals)
2017-18	Demand raised for addition of income relating to receipts of securities premium against share allotment to IM	Rs. 24,29,93,680/-	CIT(Appeals)

- viii. The Company has not defaulted in repayment of loans or borrowings to any bank or financial institution or government during the year. The Company did not have any outstanding debentures during the year.
- ix. In our opinion, and according to the information and explanations given to us, the Company has not raised any money way of initial public offer / further public offer and Company has not raised any term loans. Accordingly provisions of clause (ix) of the Order is not applicable on the Company.
- x. In our opinion, and according to the information and explanations given to us, we report that no fraud by the company or on the company by the officers and employees of the Company has been noticed or reported during the year.
- xi. In our opinion, and according to the information and explanations given to us, managerial remuneration has not been paid / provided. Therefore, the provisions of clause 3(xi) of the Order are not applicable to the Company.
- xii. The Company is not a Nidhi company. Therefore, the provisions of clause 3(xii) of the Order are not applicable to the Company.
- xiii. In our opinion, and according to the information and explanations given to us during the course of audit, transactions with the related parties are in compliance with section 177 and section 188

of the Act, where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable Indian Accounting Standards.

- xiv. According to the information and explanations given to us and on an overall examination of the books of account, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under audit and hence not commented upon.
- xv. In our opinion, and according to the information and explanations given to us, the Company has not entered into any non-cash transactions with directors or persons connected with him.
- xvi. According to the information and explanations given to us, the provisions of section 45-IA of the Reserve Bank of India Act, 1934 are not applicable to the Company.

For Pankaj Priti & Associates Chartered Accountants Firm's Registration No. 016461N

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Pankaj Jain ( Partner ) Membership No. 095412

Place: Delhi

Date: 11 May 2020

(Amounts in INR "Thousands", unless otherwise stated)

		As at	As at
	Notes	31 March 2020	31 March 2019
sarts			
on-current assets	4	1,944 28	490.83
roperty, plant and equipment		173.55	106 56
nangible assets	,		
inencial assets		313 92	246 00
i) Other financial assets	6	166.55	240.00
on-current tax assets (net)	16		
ther non-current assets	7	16,778.54	16,131.18
otal non-current assets		19,376.84	16,974.57
urrent assets			
nancial assets		22,911 12	14,765 36
(i) Cash and cash equivalents	*	22,71112	123 11
(ii) Others financial assets	6	1.254.46	383 33
(iii) Loans	6	1,701.75	1,764 06
urrent tax assets (net)	16	677_35	422.43
ther current assets	7	26,544,69	17,458.29
etal current assets		26,544,65	177
otal assets		45,921.52	34,432.86
guity and liabilities			
quit		*0.018.00	70.018.00
pury share capital	9	70,018.00	(1.60.961.87
ther equits	10	(2,37,813.95)	(20,243.87
otal equity		(1,67,795.95)	(30,343,37
iabilities			
on-current liabilities			
nancial liabilities		2.04,129 38	1,19,515.60
Borrowings	11	2,352,09	833.5
OVESIONS	14	72 98	17
ontract Liabilities	15	2,06,554,45	1,20,357,8
otal non-current liabilities		2,06354.45	
urrent liabilities			
nancial liabilities	12		
Trade payables			
(a) total outstanding dues of micro enterprises and small enterprises			
(b) total outstanding dues of creditors other than micro enterprises and small		405 07	1,912.4
enterprises	160	2,477 66	951.6
Other financial liability	13		728.9
ovasions	14	244.58	1,009.3
sutract Liabilities	15	3,707.76	414.5
ther current liabilities	15	327.95	5,013.5
otal current liabilities		7,163.02	3,014.5
otal liabilities		2,13,717.47	1,25,376,7
		45,921,52	34,432.5
otal equity and liabilities			

The accompanying notes are an integral part of the financial statements

As per our report of even date

For Pankaj Priti & Associates

ICAI Firm Registration No. 016461N

Summary of significant accounting policies

Pankin Jain

Partner

Membership No 095412

Place New Delhi Date 11 May 2020



For and on behalf of the Board of Directors of Tulexo Online Private Limited

Brijesh Kumar Agrawal (Director & Chief Executive Officer)

DIN 00191760 RAHUL TOTAL

Rabul Luthra (Company Secretary)

Place Norda Date 11 May 2020 PRATEEK Digitally signed by PRATEEK CHANDRA CHANDRA Date: 2020.05.11

Pruteck Chandra (Director & Chief Financial Officer) DEN 00356853

Tolexo Online Private Limited of profit and loss for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)	Notes	For the year ended 31 March 2020	For the year ended 31 March 2019
Income:	17	2,777.82	1,575.06
Revenue from operations	18	265.47	1,373.06
Other income Total income	10	3,043.29	1,708.86
Expenses: Employee benefits expense	19	43,592.60	25,165,35
Finance costs	. 20	18,823.92	14,113.28
Depreciation and amortisation expense	21	910.83	498.38
Other expense	22	8,480.40	6,956.23
Total expenses		71,807.75	46,733.24
Loss before tax		(68,764.46)	(45,024,38)
Income tax expense			
Current tax			
Deferred tax			
Total tax expense		-	
Loss for the year		(68,764.46)	(45,024.38)
Other comprehensive income (OCI)			
Items that will not be reclassified to profit or loss in subsequent year			
Re-measurement gain (losses) on defined benefit plans Income tax effect		(297.75)	(129.10)
mediae tax effect		(297.75)	(129.10)
Other comprehensive income for the period net of tax		(297.75)	(129.10)
Total comprehensive expense for the year		(69,062.21)	(45,153.48)
Earnings per equity share :	23		
Basic earnings per equity share (INR) - face value of Rs. 10 each		(9.82)	(6.43)
Diluted earnings per equity share (INR) - face value of Rs. 10 each		(9.82)	(6.43)
Summary of significant accounting policies	2		

The accompanying notes are an integral part of the financial statements

As per our report of even date

For Pankaj Priti & Associates ICAI Firm Registration No. 016461N Chartered Accountants

per Pankaj Jain Partner

Membership No.: 095412

Place New Delhi Date 11 May 2020



For and on behalf of the Board of Directors of **Tolexo Online Private Limited** 

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Brijesh Kumar Agrawal (Director & Chief Executive Officer) DIN: 00191760

RAHUL Digitally signed by RAHUL LUTHRA Date: 2020.05.11 16.55:13 +05'30'

Rahul Luthra (Company Secretary)

Place: Noida Date: 11 May 2020 PRATEEK Digitally signed by PRATEEK CHANDRA Date: 2020.05.11 16:10:48 +05'30'

Prateek Chandra (Director & Chief Financial Officer) DIN: 00356853

Particulars	For the year ended 31 March 2020	For the year ended 31 March 2019
Loss before tax	(68,764.46)	(45,024.38)
Adjustments to reconcile loss before tax to net cash flows:		
Depreciation of property, plant and equipment	850.70	427.34
Amortisation of intangible assets	60.13	71.04
Finance income	(265.48)	(133.80)
Interest expense on financial liability measured at amortised cost	18,823.92	14,113.28
Operating loss before working capital changes	(49,295.19)	(30,546.52)
Movement in working capital		
(Increase)/decrease in other financial assets	55.18	(2.25)
(Increase)' decrease in other assets	(1,773.42)	(1,205.31)
(Increase)/decrease in other financial liability	1,524.06	726.99
Increase/(decrease) in trade payables	(1,507.34)	(93.30)
Increase/(decrease) in other liabilities	(86.57)	29.83
Increase/(decerease) in provisions	736.43	569.99
Increase/(decrease) in contract liabilities	2,762.64	676.12
Cash generated from operations	(47,584.21)	(29,844.45)
Income tax paid/ (refund) (net)	(104.24)	(138.82)
Net cash generated/(used) in operating activities	(47,688.45)	(29,983.27)
Cash flow from investing activities		
Purchase of property, plant and equipments	(2,304.15)	(238.14)
Interest received	265.48	133.80
Purchase of intangible assets	(127.12)	
Net cash flows generated used in investing activities	(2,165.79)	(104.34)
Cash flow from financing activities		
Interest on others	-	(15.41)
Proceeds from short term loan	-	2,500.00
Repayment from short term loan	•	(2,500.00)
Proceeds from issuance of Optionally convertible cumulative redeemable preference share OCCRPS) (Note 11)	58,000.00	42,500.00
Net cash generated from financing activities	58,000,00	42,484.59
Net (decrease) / increase in cash and cash equivalents	8,145.76	12,396,98
Cash and cash equivalents at the beginning of the year	14,765.36	2,368.38
Cash and cash equivalents at the end of the year (Note 8)	22,911.12	14,765.36
Components of cash and cash equivalents		
Balances with banks.		
- On current accounts	22,911.12	14,765.36
Total cash and cash equivalents (Note 8)	22,911.12	14765.36

The accompanying notes are an integral part of the financial statements

As per our report of even date

For Pankaj Priti & Associates ICAI Firm Registration No 016461N

Chartered Accountants

per Pankaj Jain Partner Membership No 095412



Place New Delhi Date 11 May 2020 For and on behalf of the Board of Directors of Tolexo Online Private Limited

BRIJESH Cligitally signed by BRIJESH KUMAR AGRAWAL AGRAWAL 1640.27 +0530\*

Brijesh Kumar Agrawal (Director & Chief Executive Officer) DIN 00191760

RAHUL Countails segred by RAHUL LUTHRA Date 2020.05.11 16.57.04 +05.30 Rahul Luthra (Company Secretary)

Place: Noida Date 11 May 2020 PRATEEK Digitally signed by PRATEK CHANDRA CHANDRA Date: 2020.05.11 16.13:20 +05'30'

Prateck Chandra

(Director & Chief Financial Officer) DIN: 00356853

(a) Equity share capital (refer note 9)

Equity shares of INR 10 each issued, subscribed and fully paid up

As at 1 April 2018

Changes in equity share capital during the year

As at 31 December 2018

As at 1 April 2019

Changes in equity share capital during the year

As at 31 March 2020

As at 31 March 2020

Amount

70,018.00

70,018.00

70,018.00

#### (b) Other equity (refer note 10)

Particulars	Equity portion of OCCRPS (refer note 11)	Retained earnings	Total other equity
Balance as at I April 2018	-	(2,16,666.40)	(2,16,666.40)
Loss for the year		(45,024.38)	(45,024.38)
Other comprehensive income (loss) for the year		(129.10)	(129.10)
	1,00,858.01	-	1,00,858.01
Equity Contribution	1.00.858.01	(45,153.48)	55,704.53
Total comprehensive income	1,00,858.01	(2,61,819.88)	(1,60,961.87)
Balance as at 31 March 2019	1,00,858.01	(2,61,819.88)	(1,60,961.87)
Balance as at 1 April 2019	1,00,020.01	(68,764,46)	(68,764.46)
Loss for the year	1 1	(297.75)	(297.75)
Other comprehensive income/ (loss) for the year	(7.790.96)	(277.75)	(7,789.86)
Equity contribution	(7,789.86)	(69,062,22)	(76,852.08)
Total comprehensive loss	(7,789.86)		(2,37,813.95)
Salance as at 31 March 2020	93,068.15	(3,30,882.10)	(2,37,613.73)

The accompanying notes are an integral part of the financial statements.

As per our report of even date

For Pankaj Priti & Associates ICAI Firm Registration No. 016461N

Chartered Accountants

per Parkaj Jain

Partner Membership No.: 095412

Place: New Delhi Date: 11 May 2020



For and on behalf of the Board of Directors of Tolexo Online Private Limited

BRIJESH Digitally signed by BRIJESH KUMAR KUMARAGRAWAL Date: 2020.05.11 16:45:35 +05'30'

Brijesh Kumar Agrawal (Director & Chief Executive Officer)

DIN: 00191760

RAHUL Digitally signed by RAHUL LUTHRA Date: 2020,05,11 16:58,01 +05'30'

Rahul Luthra (Company Secretary)

Place: Noida Date: 11 May 2020 PRATEEK Digitally signed by PRATEK CHANDRA Date: 2020.05.11 16:14:53 +05'30'

Prateek Chandra

(Director & Chief Financial Officer)

DIN: 00356853

(Amounts in INR "Thousands", unless otherwise stated)

#### 1. Corporate Information

Tolexo Online Private Limited ("the Company") is a private limited company domiciled in India and was incorporated on May 28, 2014 under the provisions of the Companies Act applicable in India. The Company is engaged in the business of building cloud-based solutions for SME businesses to help and manage their business with increased efficiency. The registered office of the Company is located at 1st Floor, 29-Daryagang, Netaji Subash Marg New Delhi-110002, India.

The financial statements were authorised for issue in accordance with a resolution passed by Board of Directors on 11 May 2020.

#### 2. Significant accounting policies

### 2.1 Basis of preparation

The financial statements have been prepared on the historical cost basis as explained in the accounting policies below, except certain financial assets and liabilities measured at fair value where the Ind AS requires a different accounting treatment (refer accounting policy regarding financial instruments).

The preparation of these financial statements requires the use of certain critical accounting estimates and judgements. It also requires the management to exercise judgement in the process of applying the Company's accounting policies. The areas where estimates are significant to the financial statements, or areas involving a higher degree of judgement or complexity, are disclosed in Note 3.

#### 2.2 Summary of significant accounting policies

The accounting policies, as set out in the following paragraphs of this note, have been consistently applied, to all the period presented in these financial statements.

#### a) Statement of Compliance

The financial statements for the year ended 31 March 2020 have been prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) and other relevant provisions of the Companies Act 2013 ("the Act") (as amended from time to time).

All amounts disclosed in the financial statements and notes have been rounded off to the nearest INR thousand as per the requirement of Schedule III, unless otherwise stated.

The accounting policies, as set out in the following paragraphs of this note, have been consistently applied, to all the periods presented in these financial statements.

### b) Current versus non-current classification

The Company presents assets and liabilities in balance sheet based on current/non-current classification. An asset is classified as current when it is:

- (i) Expected to be realised or intended to be sold or consumed in normal operating cycle
- (ii) Held primarily for the purpose of trading
- (iii) Expected to be realised within twelve months after the reporting period, or
- (iv) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as non-current.

A liability is classified as current when:

- (i) It is expected to be settled in normal operating cycle
- (ii) It is held primarily for the purpose of trading

#### Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

- (iii) It is due to be settled within twelve months after the reporting period, or
- (iv) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

#### c) Fair value measurement

The Company measures financial instruments, such as separable embedded derivative financial liability component of optionally convertible cumulative redeemable preference shares (OCCRPS), at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- (i) In the principal market for the asset or liability, or
- (ii) In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety:

- (i) Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- (ii) Level 2 inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- (iii) Level 3 Unobservable inputs for the asset or liability reflecting Company's assumptions about pricing by market participants

For assets and liabilities that are recognised in the financial statements on fair value on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above. This note summarises accounting policy for fair value. Other fair value related disclosures are given in the relevant notes.

- Disclosures for significant estimates and assumptions (Note 3)
- Disclosures for valuation methods and quantitative disclosure of fair value measurement hierarchy (Note 25)

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#### d) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of government.

The specific recognition criteria described below must also be met before revenue is recognised.

#### Rendering of services

Revenue from software services in the form of subscription fee are recognised over the period of contract as and when the services are rendered.

The unaccrued amounts are not recognised as revenue till all related performance obligation are fulfilled and are reflected in balance sheet as contract liabilities (income received in advance).

Revenue from marketing fees & service fee is recognized on delivery. The Company collects Goods and Service tax (GST) on commission income on behalf of the government and, therefore, it is not economic benefits flowing to the Company. Hence, it is excluded from revenue.

#### Interest income

For all financial assets measured at amortised cost, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or to the amortised cost of a financial liability. When calculating EIR, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument but does not consider the expected credit losses. Interest income is included in other income in the statement of profit and loss.

# e) Property, plant and equipment

Property, plant and equipment are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, the Company depreciates then separately based on their specific useful lives.

The Company has adopted component accounting as required under Schedule II to the Companies Act, 2013. The Company identifies the components separately, if it has useful life different from the respective property, plant and equipment.

Based on the analysis, Company believes that it does not have any asset having useful life of its major components different from the property, plant and equipment, hence Company believes that there is no material impact on the financial statement of the Company due to component accounting.

Depreciation is calculated on a written down value basis using the rates arrived at based on the useful lives prescribed under Schedule II to Companies Act, 2013. The Company has used the following rates to provide depreciation on its Property, plant and equipment:

Asset	Annual rates
Computers	63.16%
Furniture and fittings	26.89%
Office equipment	45.07%

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of profit and loss when the asset is derecognised.

# Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial period end and adjusted prospectively, if appropriate.

#### f) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses (if any). Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of profit and loss unless such expenditure forms part of carrying value of another asset.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit or loss when the asset is derecognised.

Intangibles being Software's acquired by the Company are amortised on a written down value at 40% annually.

#### g) Impairment of non-financial assets

The Company assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs of disposal and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Company's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five periods. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth period. To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Company extrapolates cash flow projections in the budget using a steady or declining growth rate for subsequent periods, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country or countries in which the entity operates, or for the market in which the asset is used.

Impairment losses are recognised in the statement of profit and loss, except for properties previously revalued with the revaluation surplus taken to OCI. For such properties, the impairment is recognised in OCI up to the amount of any previous revaluation surplus. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

#### Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

An assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior periods. Such reversal is recognised in the statement of profit or loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

#### h) Taxes

#### **Current Income tax**

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Current income tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### **Deferred Tax**

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except when the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

# Sales/ value added taxes/ Service tax/ Goods and service tax (GST) paid on acquisition of assets or on incurring expenses

Expenses and assets are recognised net of the amount of sales/ value added taxes/ service tax/ GST paid, except:

- When the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case, the tax paid is recognised as part of the cost of acquisition of the asset or as part of the expense item, as applicable
- When receivables and payables are stated with the amount of tax included

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

#### i) Provisions and contingent liabilities

#### Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit and loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

#### **Contingent liabilities**

A contingent liability is possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognised because it cannot be measured reliably.

The Company does not recognise a contingent liability but discloses its existence in the financial statements.

### j) Retirement and other employee benefits

Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented under current financial liabilities in the balance sheet.

#### Post-employment obligations

Retirement benefit in the form of provident fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognizes contribution payable to the provident fund scheme as an expense, when an employee renders the related service. If the contribution payable to the scheme for service received before the balance sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognized as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the balance sheet date, then excess is recognized as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

The Company operates a defined benefit gratuity plan for its employees i.e. gratuity. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method.

#### Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

Re-measurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in profit or loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Company recognises related restructuring costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Company recognises the following changes in the net defined benefit obligation as an expense in the statement of profit and loss:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements; and
- Net interest expense or income

Other long-term employee benefit obligations

Accumulated leave, which is expected to be utilized within the next twelve months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the period-end. Actuarial gain/loss are immediately taken to the statement of profit and loss and are not deferred. The Company presents the entire leave as a current liability in the balance sheet, since it does not have an unconditional right to defer its settlement for twelve months after the reporting date.

#### k) Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial assets

#### Initial recognition and measurement

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Debt instruments at amortised cost
- Debt instruments at fair value through other comprehensive income (FVTOCI)
- Debt instruments, derivatives and equity instruments at fair value through profit or loss (FVTPL)
- Equity instruments measured at fair value through other comprehensive income (FVTOCI)

#### Debt instruments at amortised cost

A 'debt instrument' is measured at the amortised cost if both the following conditions are met:

# Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

- a) The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- b) Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in other income in the profit or loss. The losses arising from impairment are recognised in the profit or loss. This category generally applies to loans to employees, trade and other receivables. For more information on receivables, refer to Note 27.

#### Debt instruments at FVTOCI

A 'debt instrument' is classified as at the FVTOCI if both of the following criteria are met:

- a) The objective of the business model is achieved both by collecting contractual cash flows and selling the financial assets, and
- b) The asset's contractual cash flows represent SPPI

Debt instruments included within the FVTOCI category are measured initially as well as at each reporting date at fair value. Fair value movements are recognized in the other comprehensive income (OCI). However, the Company recognizes interest income, impairment losses and reversals and foreign exchange gain or loss in the P&L. On de-recognition of the asset, cumulative gain or loss previously recognised in OCI is reclassified from the equity to P&L. Interest earned whilst holding FVTOCI debt instrument is reported as interest income using the EIR method.

#### Debt instrument at FVTPL

FVTPL is a residual category for debt instruments. Any debt instrument, which does not meet the criteria for categorization as at amortized cost or as FVTOCI, is classified as at FVTPL.

In addition, the Company may elect to designate a debt instrument, which otherwise meets amortized cost or FVTOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch'). The Company has not designated any debt instrument as at FVTPL.

Debt instruments included within the FVTPL category are measured at fair value with all changes recognized in the statement of profit and loss.

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognised (i.e. removed from the Company's balance sheet) when:

- The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a passthrough arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset

#### Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

#### Impairment of financial assets

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

- a. Financial assets that are debt instruments, and are measured at amortised cost e.g., loans, deposits, trade receivables and bank balance
- b. Trade receivables or any contractual right to receive cash or another financial asset that result from transactions that are within the scope of Ind AS 18

The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables or contract revenue receivables.

The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If, in a subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognising impairment loss allowance based on 12-month ECL.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12-month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original EIR. When estimating the cash flows, an entity is required to consider:

- All contractual terms of the financial instrument (including prepayment, extension, call and similar
  options) over the expected life of the financial instrument. However, in rare cases when the expected
  life of the financial instrument cannot be estimated reliably, then the entity is required to use the
  remaining contractual term of the financial instrument
- Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms

ECL impairment loss allowance (or reversal) recognized during the period is recognized as income/ expense in the statement of profit and loss (P&L). This amount is reflected under the head 'other expenses' in the P&L. The balance sheet presentation for various financial instruments is described below:

- Financial assets measured as at amortised cost, contractual revenue receivables and lease receivables: ECL is presented as an allowance, i.e., as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write-off criteria, the Company does not reduce impairment allowance from the gross carrying amount.
- Loan commitments and financial guarantee contracts: ECL is presented as a provision in the balance sheet, i.e. as a liability.
- Debt instruments measured at FVTOCI: Since financial assets are already reflected at fair value, impairment allowance is not further reduced from its value. Rather, ECL amount is presented as 'accumulated impairment amount' in the OCI.

# Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

For assessing increase in credit risk and impairment loss, the Company combines financial instruments on the basis of shared credit risk characteristics with the objective of facilitating an analysis that is designed to enable significant increases in credit risk to be identified on a timely basis.

#### **Financial liabilities**

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include, non-derivative financial liability and separable embedded derivative financial liability component of convertible preference shares (refer policy below), trade and other payables.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

#### Financial liabilities at fair value through Profit or Loss:

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognized in OCI. These gains/ losses are not subsequently transferred to P&L. However, the company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss. The company has designated convertible preference shares issued with share buyback obligation, to be measured at fair value through profit or loss.

# Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss. This category generally applies to borrowings.

#### Embedded derivatives

An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract – with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. An embedded derivative causes some or all of the cash flows that otherwise would be required by the contract to be modified according to a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index, or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss.

If the hybrid contract contains a host that is a financial asset within the scope of Ind AS 109, the Company does not separate embedded derivatives. Rather, it applies the classification requirements contained in Ind AS 109 to the entire hybrid contract. Derivatives embedded in all other host contracts are accounted for as separate

#### Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value though profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss, unless designated as effective hedging instruments.

#### De-recognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset, and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

#### Convertible preference shares

Convertible preference shares are separated into liability and equity components (if any) based on the terms of the contract.

On issuance of the convertible preference shares, the fair value of the liability component is determined using a market rate for an equivalent non-convertible instrument. This amount is classified as a financial liability measured at amortised cost (net of transaction costs) until it is extinguished on conversion or redemption.

The remainder of the proceeds is allocated to the conversion option that is recognised and included in equity since conversion option meets Ind AS 32 criteria for fixed to fixed classification. Transaction costs are deducted from equity, net of associated income tax. The carrying amount of the conversion option is not remeasured in subsequent periods.

In the absence of fixed to fixed relationship, the conversion option is also analysed for classification as embedded derivative financial liability component and is recognised at fair value at each balance sheet date if not closely related to the host financial liability instrument.

Transaction costs are apportioned between the liability and equity components of the convertible preference shares based on the allocation of proceeds to the liability and equity components when the instruments are initially recognised.

#### 1) Foreign currency transactions

The Company's financial statements are presented in INR which is also the Company's functional currency.

### **Transactions and balances**

Transactions in foreign currencies are initially recorded by the Company at its functional currency spot rates at the date the transaction first qualifies for recognition. However, for practical reasons, the Company uses an average rate if the average approximates the actual rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognised in profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the

# Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

#### m) Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting preference dividends and attributable taxes) by the weighted average number of equity shares outstanding during the period. Partly paid equity shares are treated as a fraction of an equity share to the extent that they are entitled to participate in dividends relative to a fully paid equity share during the reporting period. The weighted average number of equity shares outstanding during the period is adjusted for events such as bonus issue, bonus element in a rights issue, share split, and reverse share split (consolidation of shares) that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

#### n) Cash and cash equivalents

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

#### o) Contributed equity

Equity shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### 3. Significant accounting estimates and assumptions

The preparation of financial statements in conformity with Ind AS requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods. Therefore, actual results could differ from these estimates.

#### **Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial Period, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### a) Defined benefit plans (gratuity benefit)

The cost of the defined benefit gratuity plan and the present value of the gratuity obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate; future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

# Notes to financial statements for the year ended 31 March 2020

(Amounts in INR "Thousands", unless otherwise stated)

The parameter most subject to change is the discount rate. In determining the appropriate discount rate for plans operated in India, the management considers the interest rates of government bonds in currencies consistent with the currencies of the post-employment benefit obligation.

The mortality rate is based on publicly available mortality tables for the specific countries. Those mortality tables tend to change only at interval in response to demographic changes. Future salary increases and gratuity increases are based on expected future inflation rates, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

Further details about gratuity obligations are given in Note 24.

#### b) Fair value measurement of financial instruments

When the fair values of financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model and Binomial Option Pricing model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. See Note 25 and 27 for further disclosures.

#### c) Useful life of assets considered for depreciation of Property, Plant and Equipment

The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Company's assets are determined by management at the time the asset is acquired and reviewed at each financial Period end.

#### 3A. Changes in accounting policy and disclosures

#### **Ind AS 116 Leases**

#### Leases (as lessee)

The Company has adopted Ind AS 116 'Leases' with the date of initial application being April 1, 2019. Ind AS 116 replaces Ind AS 17 – Leases and related interpretation and guidance. The standard sets out principles for recognition, measurement, presentation and disclosure of leases for both parties to a contract i.e., the lessee and the lessor. Ind AS 116 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.

A contract is lease contract that conveys the right to control the use of an identified asset if, throughout the period of use, the Company has the right to: (1) obtain substantially all of the economic benefits from the use of the identified asset and (2) direct the use of the identified asset (i.e., direct how and for what purpose the asset is used).

Therefore, the assets on which the Company did not have a substantive right/practical ability to substitute the allocated space that shall not be considered as a lease contract. The adoption of Ind AS 116 has no impact on financial statements of the Company.

Gross carrying amount       As at 1 April 2018     787.53     859.23     1,6       Additions for the year     238.14     -     2       As at 31 March 2019     1,025.67     859.23     1,5       Additions for the year     2,251.84     52.31     2,3       As at 31 March 2020     3,277.51     911.54     4,1       Accumulated depreciation       As at 1 April 2018     518.11     448.62     9		Computors	0.00	
As at 1 April 2018 787.53 859.23 1,4 Additions for the year 238.14 - 2  As at 31 March 2019 1,025.67 859.23 1,5 Additions for the year 2,251.84 52.31 2,3 As at 31 March 2020 3,277.51 911.54 4,3  Accumulated depreciation As at 1 April 2018 518.11 448.62 9		Computers	Office equipments	Total Property, Plant and Equipment
Additions for the year 238.14 - 2  As at 31 March 2019 1,025.67 859.23 1,5  Additions for the year 2,251.84 52.31 2,3  As at 31 March 2020 3,277.51 911.54 4,1  Accumulated depreciation As at 1 April 2018 518.11 448.62 9				
As at 31 March 2019 Additions for the year As at 31 March 2020 As at 31 March 2020 Accumulated depreciation As at 1 April 2018 As at 1 April 2018 Assert 1 April 2018 Assert 2,251.84 52.31 2,3 3,277.51 911.54 448.62	pril 2018	787.53	859.23	1,646.76
Additions for the year 2,251.84 52.31 2,3  As at 31 March 2020 3,277.51 911.54 4,3  Accumulated depreciation As at 1 April 2018 518.11 448.62 9	for the year	238.14	<u> </u>	238.14
As at 31 March 2020 3,277.51 911.54 4,1  Accumulated depreciation As at 1 April 2018 518.11 448.62 9	Tarch 2019	1,025.67	859.23	1,884.90
Accumulated depreciation As at 1 April 2018 518.11 448.62 9	for the year	2,251.84	52.31	2,304.15
As at 1 April 2018 518.11 448.62 9	1arch 2020	3,277.51	911.54	4,189.05
Charge for the year         750.83         99.87         8	oril 2018 the year  March 2019 the year	242.28 <b>760.39</b> 750.83	185.06 <b>633.68</b> 99.87	966.73 427.34 1,394.07 850.70 2,244.77
<u> </u>	pril 2018			680.03 490.83
As at 31 March 2020 1,766.29 177.99 1,9	Tarch 2020	1,766.29	177.99	1,944.28

# Notes to Financial Statements for the year ended 31 March 2020 (Amounts in INR "Thousands", unless otherwise stated)

5	Intangible assets	Softwares	Total
	Gross carrying amount		
	As at 1 April 2018	635.04	635.04
	Additions for the year	<u> </u>	
	As at 31 March 2019	635.04	635.04
	Additions for the year	127.12	127.12
	As at 31 March 2020	762.16	762.16
	Accumulated amortisation		
	As at 1 April 2018	457.44	457.44
	Amortisation for the year	71.04	71.04
	As at 31 March 2019	528.48	528.48
	Amortisation for the year	60.13	60.13
	As at 31 March 2020	588.61	588.61
	Net book value		
	As at 1 April 2018	177.60	177.60
	As at 31 March 2019	106.56	106.56
	As at 31 March 2020	173.55	173.55

6	Financial assets	As at 31 March 2020	As at 31 March 2019
	a) Non-current (unsecured, considered good unless stated otherwise)		
	Other financial assets Security deposits	212.02	246.00
	Total other financial assets	313.92 313.92	246.00 246.00
	- · · · · · · · · · · · · · · · · · · ·		
	b) Current (unsecured, considered good unless stated otherwise) Other financial assets		
	Security deposits	-	123.11
		-	123.11
	c) Loans		
	Loans to employees (unsecured, considered good unless stated otherwise) Current	1,254.46	383.33
	Curron	1,254.46	383.33
		·	
	The above loans represents interest free loans to employees, which are recoverable in maximum 24 monthly instalments.		
		As at	As at
7	Other assets (Unsecured, considered good unless otherwise stated)	31 March 2020	31 March 2019
	Non-month (managed and male and male and all males and all		
	Non-current (unsecured, considered good unless otherwise stated)	1677954	16 121 17
	Indirect taxes recoverable	16,778.54	16,131.17
	Total	16,778.54	16,131.18
	Current (Unsecured, considered good unless otherwise stated)		
	Advances recoverable in cash or kind	114.25	214.51
	Prepaid expenses	563.10	207.92
	Total	677.35	422.43
		As at	As at
8	Cash and cash equivalents	31 March 2020	31 March 2019
	Balance with bank		
	- On current accounts	22,911.12	14,765.36
	Total Cash and cash equivalents	22,911.12	14,765.36
	Notes:		

(i) Cash and cash equivalents for the purpose of cash flow statement comprise cash and cash equivalents as shown above.

Notes to Financial Statements for the year ended 31 March 2020 (Amounts in INR "Thousands", unless otherwise stated)

9	Classes	Capital

Authorised equity share capital As at 1 April 2018 Increase during the year As at 31 March 2019 Increase during the year As at 31 March 2020	Number of shares 5,50,00,000 - 5,50,00,000 - 5,50,00,000	Amount 5,50,000.00 - 5,50,000.00  5,50,000.00
Issued equity share capital (subscribed and fully paid up) As at 1 April 2018 Shares issued during the year As at 31 March 2019 Shares issued during the year As at 31 March 2020	Number of shares 70,01,800 - 70,01,800 - 70,01,800	Amount 70,018.00 - 70,018.00 70,018.00

Terms/ rights attached to equity shares:

1) The Company has only one class of equity shares having a par value of INR 10 per share. Each holder of equity is entitled to one vote per share.

2) In event of liquidation of the Company, the holders of equity shares would be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in

#### b)

Retained earnings
Total other equity

	proportion to the number of equity shares held by the shareholders.				
b)	Shares held by holding company				
		As at		As a	t
		31 March 2	020	31 March	2019
	<del>-</del>	Number	Percentage	Number	Percentage
	Equity shares of INR 10 each fully paid Indiamart Intermesh Limited (including Nominee shares held on behalf of IndiaMART)	70,01,800	100%	70,01,800	100%
<b>c</b> )	Details of shareholders holding more than 5% shares in the Company				
		As at		As	
		31 March 2	020	31 Marc	h 2019
		Number	Percentage	Number	Percentage
	Equity shares of INR 10 each fully paid Indiamart Intermesh Limited (including Nominee shares held on behalf of IndiaMART)	70,01,800	100%	70,01,800	100%
10	Other equity				
				As at 31 March 2020	As at 31 March 2019
	Equity portion of OCCRPS (refer note 11)		•	93,068.15	1,00,858.01
	and the state of t				-,-,

(2,61,819.88) (1,60,961.87)

#### 11 Borrowings

	As at 31 March 2	020	As at 31 March 2	019
Measured at amortised cost	No. of shares	Amount	No. of shares	Amount
Non-current				
Optionally convertible cumulative redeemable preference shares (unsecured)	1,52,76,325	2,04,129.38	94,76,325	1,19,515.60
Total	1,52,76,325	2,04,129.38	94,76,325	1,19,515.60

#### Notes:

a)

b)

During the year ended March 31,2019, The Company earlier had certain Optionally convertible redeemable preference shares (OCRPS). These OCRPS will be optionally convertible into equity shares of the Company at issued price including premium or at fair market value at the time of conversion at the option of holder. The OCRPS will be redeemable (in whole or in part) either at the option of the Company or at the option of the holder of the OCRPS after the expiry of 5 years from the date of allotment but before any time within 20 years from the date of allotment of OCRPS at par/premium. Based on these terms, the OCRPS have been bifurcated into a host non-derivative financial liability component and a separable embedded derivative component (i.e. holders option to convert the OCRPS either at issue price or fair market value at the time of conversion). The non-derivative financial liability component is measured at amortised cost using effective interest rate (EIR) method. The EIR represents the discount rate used to compute the fair value of the non-derivative financial liability component. The separable embedded derivative financial liability is measured at fair value on intial recognition with subsequent changes in fair value recognised through Statement of Profit and Loss and is disclosed under "Net (gain)/loss on derivative financial liability measured at amortised cost".

With effect from 22 February 2019, the Company has changed its terms of OCRPS to Optionally convertible cumulative redeemable preference shares (OCCRPS) to fix the tenure to 31 December 2025 and amount of redemption of preference shares to Rs. 30 per share including Rs 20 per share for premium on redemption and conversion ratio is fixed for 1:1 per OCCRPS to equity share. The new OCCRPS issued during year ended March 31.2020 are on same terms

Authorised preference share capital			Number of shares	Amount
As at 01 April 2018			2,50,00,000	2,50,000
Increase during the year				
As at 31 March 2019			2,50,00,000	2,50,000
Increase during the year				-
As at 31 March 2020			2,50,00,000	2,50,000
Issued preference share capital (subscribed and fully paid up)			Number of shares	Amount
As at 01 April 2018			52,26,325	52,263.25
Increase during the year			42,50,000	42,500.00
As at 31 March 2019			94,76,325	94,763.25
Increase during the year			58,00,000	58,000.00
As at 31 March 2020			1,52,76,325	1,52,763.25
Shares held by holding company				
and the second of the second o	As at		As at	
	31 March 20	020	31 March 20	19
	Number	Percentage	Number	Percentage
0.01% Optionally Convertible Cumulative Redeemable Preference Shares of INR 10 each fully paid				
Indiamart Intermesh Limited	1,52,76,325	100%	94,76,325	100%
Details of shareholders holding more than 5% shares in the Company				
0.01% Optionally Convertible Cumulative Redeemable Preference Shares of INR 10				
each fully paid	1.52.76.325	100%	94.76.325	100%
Indiamart Intermesh Limited				

# c) Terms/rights attached to 0.01% Optionally convertible cumulative redeemable preference share (OCCRPS)

The Company has issued only one class of preference shares i.e 0.01% Optionally Convertible Cumulative Redeemable Preference Shares (OCCRPS). The OCCRPS shall carry a preferential right vis-à-vis Equity Shares of the Company with respect to payment of dividend and repayment in case of a winding up; the OCCRPS shall be participating in surplus assets and profits, on winding- up which may remain after the entire capital has been repaid; (The OCCRPS will be entitled to dividend, if declared by the Board of Directors, on cumulative basis). The OCCRPS holders have voting rights only in respect of certain matters as per the provisions of Section 47(2) of the Companies Act 2013.

The OCCRPS will be optionally convertible into one is to one equity share of the Company at price of Rs 30 per share including premium of Rs 20 per share. These OCCRPS will be redeemable (in whole or in part) at the option of the holder of the OCCRPS on 31 December 2025.

# 12 Trade payables

	As at	As at
	31 March 2020	31 March 2019
Payable to micro, small and medium enterprises	-	-
Other trade payables		
Related party	-	1,523.47
Other	405.07	388.94
Total	405.07	1,912.41
Trade payables are non-interest bearing and are normally settled on 30-day terms.		

13	Other financial liabilities	As at 31 March 2020	As at 31 March 2019
	Current Payable to employees	2,477.66	953.61
	r ayane to employees	2,477.66	953.61
		,	
14	Provisions		
		As at 31 March 2020	As at 31 March 2019
	Non-current		
	Provision for employees benefits*		
	Provision for gratuity	1,513.00	833.56
	Provision for leave encashment	839.09	
		2,352.09	833.56
	Current Provision for employees benefits*		
	Provision for gratuity	105.97	31.72
	Provision for leave encashment	138.61	697.21
	Total	244.58	728.93
	*For details of movement in provision for gratuity and leave encashment, refer note 24.		
	and the second s		
15	Contract and other liabilities*		
		As at	As at
		31 March 2020	31 March 2019
	(a) Contract Liabilities Non-current		
	Non-cuttent Deferred revenue	72.98	8.73
		72.98	8.73
	Current		
	Deferred revenue	3,680.80	919.47
	Advances from customers	26.96 <b>3,707.76</b>	89.90
		3,/0/./6	1,009.37
	Total	3,780.74	1,018.10
	(b) Other liabilities		
	Professional Tax	5.18	-
	Tax deducted at source payable	252.24	413.56
	Contribution to provident fund payable	66.10	0.27
	Contribution to ESI payable  Total	4.43 327.95	0.68 414.51
	10tal	321.93	414.31
	* Contract liabilities includes consideration received in advance to render services in future periods.		
		As at	As at
16	Income tax assets and liabilities	31 March 2020	31 March 2019
	Current tax assets (net of provisions)		
	Current	1,701.75	1,764.06
	Non current	166.55	-
		1,868.30	1,764.06

			For the year ended	For the year ended
7 Revenue from operations			31 March 2020	31 March 2019
Sale of services Income from web services			2,777.82	1,575.0
Total			2,777.82	1,575.0
Transaction price allocated to the remaining performance obligations				
The following table includes revenue expected to be recognised in the future related to performance of				u audad
	For the year 31 March 2		For the yea 31 March	
	Less than	More than	Less than	More than
Income from web services	3,707.76	12 months 72.98	12 months 1,009.37	12 months 8.7
- Home from web services	3,707.76	72.98	1,009.37	8.7
No consideration from contracts with customers is excluded from the amounts presented above.				
The Company applies practical expedient in Ind AS 115 and does not disclose information about remarkable.	aining performance obligations that	at have original expected dura	tions of one year or less.	
Contract liability (deferred revenue)			As at	As at
			31 March 2020	31 March 2019
Income from web services			3,780.74 3,780.74	1,018.1 <b>1,018.</b> 1
V.			72.00	
Non-current Current			72.98 3,707.76	8.° 1.009.°
			3,780.74	1,018.
			For the yea	r ended
Significant changes in the contract liability balances during the year are as follows:			31 March 2020	31 March 2019
Opening balance at the beginning of the year			1,018.10	341
Less: Revenue recognised from contract liability balance at the beginning of the year			844.83	341
Add: Amount received from customers during the year			5,540.46	2251
Less: Revenue recognised from amount received during the year Closing balance at the end of the year			1,932.99 3,780.74	1233 1,018.
Crossing durance at the Grad of the Jean			3,700.74	1,010.
			For the year	r ended
3 Other income			31 March 2020	31 March 2019
Interest income on fixed deposit with banks			262.67	133.8
Other interest income Total			2.80 265.47	133.8
			For the yea	r ended
Employee benefits expense			31 March 2020	31 March 2019
Salaries, wages and bonus			41,945.69	24,158.
Gratuity expense (refer note 24)			455.95	304.
Leave encashment expense (refer note 24) Contribution to provident and other funds			608.02 292.67	355. 162.
Staff welfare expenses			290.27	184.
Total			43,592.60	25,165
_			For the year	r ended
Finance costs			31 March 2020	31 March 2019
Interest expense on financial liability measured at amortised cost			18,823.92	14,097.
Interest on others			18,823.92	15.4 14,113.2
			10,020.72	14,113.

	For the year	r ended
21 Depreciation and amortization expense	31 March 2020	31 March 2019
Depreciation of property, plant and equipment (refer note 4)	850.70	427.3
Amortisation of intangible assets (refer note 5)	60.13	71.04
Total	910.83	498.38
	For the yea	r ended
22 Other expenses	31 March 2020	31 March 2019
Internet and other online expenses	2,067.09	2,663.90
Rent	2,837.10	2,069.48
Rates and taxes	75.96	40.49
Communication costs	24.28	36.79
Advertisement expenses	55.41	61.50
Printing and stationery	38.26	-
Repair and maintenance:		
-Plant and machinery	75.55	16.41
-Others	-	9.17
Travelling and conveyance	505.30	174.17
Legal and professional fees	2,074.15	1,505.98
Brokerage and commision	20.48	-
Directors' sitting fees	-	20.00
Auditor's remuneration	60.00	50.00
Insurance expenses	527.48	278.06
Collection charges	10.65	0.28
Recruitment and training expenses	103.71	30.00
Miscellaneous expenses	4.98	(0.00
Total	8,480.40	6,956.23

For the year ended	For	the	year	ended
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Payment to Auditors	31 March 2020	31 March 2019
As auditor: - Audit fee	60.00 60.00	50.00 50.00

Tolexo Online Private Limited Notes to Financial Statements for the year ended 31 March 2020 (Amounts in INR "Thousands", unless otherwise stated)

23 Earnings per share
Basic EPS amounts are calculated by dividing the loss for the year attributable to equity holders of the Company by the weighted average number of Equity shares outstanding during the year.

Diluted EPS are calculated by dividing the loss for the year attributable to the equity holders of the Company by weighted average number of Equity shares outstanding during the period plus the weighted average number of

equity shares that would be issued on conversion of all the dilutive potential Equity shares into Equity shares. The following reflects the income and share data used in the basic and diluted EPS computations:

Basic earning per share	31 March 2020	31 March 2019
Loss for the year	(68,764.46)	(45,024.38)
Weighted average number of equity shares in calculating basic EPS	70,01,800	70,01,800
Basic earning per share	(9.82)	(6.43)
Diluted earning per share		
Loss for the year for basic earnings per share	(68,764.46)	(45,024.38)
Interest expense on convertible preference shares	18,823.92	14,097.87
Adjusted Loss for the year	(49,940.54)	(30,926.51)
Weighted average number of equity shares in calculating basic EPS	70,01,800	70,01,800
Potential equity shares in the form of convertible preference shares	1,15,57,857	66,47,558
Total no. of shares outstanding (including dilution)	1,85,59,657	1,36,49,358
Diluted earning per share	(9.82)	(6.43)

There are potential equity shares which are anti-dilutive, hence they are ignored in the calculation of diluted loss per share and accordingly the diluted loss per share is the same as basic loss per share.

24 Defined benefit plan and other long term employee benefit plan The Company has a defined benefit gratuity plan. Every employee who will complete statutory defined period of service, will gets a gratuity on departure at 15 days salary (last drawn salary) for each completed year of service. This defined benefit plans expose the Company to actuarial risks, such as longevity risk, interest rate risk and salary risk.

The amount included in the balance sheet arising from the company's obligation in respect of its gratuity plan and leave encashment is as follows:

#### Gratuity - defined benefit plan

	As at 31 March 2020	As at 31 March 2019
Present value of unfunded defined benefit obligation	1,618.97	865.27
	1,618.97	865.27
Leave encashment - other long term employee benefit plan  Present value of other long term empoyee benefit plan	As at 31 March 2020 977.70 977.70	As at 31 March 2019 697.21

#### a) Reconciliation of the net defined benefit (asset) liability and other long term empl

The following table shows a reconciliation from the opening balances to the closing balances for the net defined benefit (asset) liability and other other long term employee benefit plan and its components:

Reconciliation of present value of defined benefit obligation for Gratuity

	For the year ended 31 March 2020	For the year ended 31 March 2019
Balance at the beginning of the year	865.27	431.76
Benefits paid		
Current service cost	389.53	270.74
Interest cost	66.42	33.68
Remeasurements		
Actuarial (gains) losses		
- changes in demographic assumptions	497.41	(70.21)
- changes in financial assumptions	(42.21)	153.15
- experience adjustments	(157.45)	46.15
Balance at the end of the year	1,618.97	865.27

Reconciliation of present value of other long term employee benefit plan for Leave encashment

	Leave e	ncashment
	For the year ended	For the year ended
	31 March 2020	31 March 2019
Balance at the beginning of the year	697.21	431.65
Benefits paid	(327.53)	(89.73)
Current service cost	397.95	296.94
Interest cost	53.52	33.67
Remeasurements		
Actuarial (gains) losses		
- changes in demographic assumptions	302.04	(6.83)
- changes in financial assumptions	(42.20)	113.92
- experience adjustments	(103.29)	(82.41)
Ralance at the end of the year	977.70	697 21

#### b) Expense recognised in profit or loss

	Gratuity		
	For the year ended 31 March 2020	For the year ended 31 March 2019	
Current service cost	389.53	270.74	
Net interest expense	66.42	33.68	
Components of defined benefit costs recognised in profit or loss	455.95	304.42	
Remeasurement of the net defined benefit liability:			
Actuarial (gain) loss on defined benefit obligation	297.75	129.10	
Components of defined benefit costs recognised in other comprehensive income	297.75	129.10	
Total	753.70	433.52	
	Leave encashment		
	For the year ended	For the year ended	
	31 March 2020	31 March 2019	
Current service cost	397.95	296.94	
Net interest expense	53.52	33.67	
Actuarial (gain) loss on other long term employee benefit plan	156.55	24.68	
Components of defined benefit costs recognised in profit or loss	608.02	355.29	

# c) Actuarial assumptions Principal actuarial assumptions at the reporting date

	As at	As at
	31 March 2020	31 March 2019
Discount rate	6.35%	7.66%
Expecteed rate of return on assets		

Attrition rate		As at 31 March 2020	
	Upto 4 years of service	Above 4 years of service	
Upto 30 years	9.65%	0.00%	25.00%
From 31 to 44 years	11.76%	14.29%	25.00%
Above 44 years	0.00%	0.00%	25.00%
Future salary growth			
Year 1	5.00%	5.00%	12.00%
Year 2	8.00%	12.00%	12.00%
Year 3 and onwards	8.00%	12.00%	12.00%
		India Assured Life	India Assured Life
Mortality table		Mortality (2012-14)	Mortality (2006-08)
The Company regularly assesses these assumptions with the project	ted long-term plans and prevalent industry	tandards.	

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below:

Gratuity

For the year ended 31 March 2020	Increase	Decrease
Impact of change in discount rate by 0.50%	(96.42)	106.91
Impact of change in salary by 0.50%	66.43	(66.15)
For the year ended 31 March 2019	Increase	Decrease
Impact of change in discount rate by 0.50%	(20.65)	21.56

Although the analysis does not take account of the full distribution of cash flows expected under the plan, it does provide an approximation of the sensitivity of the assumptions shown.

# e) The table below summarises the maturity profile and duration of the gratuity liability:

	As at	As at
Particulars	31 March 2020	31 March 2019
Within one year	105.97	31.72
Within one - three years	177.70	201.40
Within three - five years	208.88	186.39
Above five years	1,126.42	445.77
	1,618.97	865.27

#### 25 Fair value measurements

#### a) Category wise details as to carrying value, fair value and the level of fair value measurement hierarchy of the Company's financial instruments are as follows:

	As at 31 March 2020	As at 31 March 2019
Financial assets		_
- Cash and cash equivalents	22,911.12	14,765.36
- Loan to employees	1,254.46	383.33
- Security deposits	313.92	369.11
Total financial assets	24,479.49	15,517.80
Financial liabilities		
Financial natifices		
Measured at Amortised cost		
- Borrowings	2,04,129.38	1,19,515.60
- Trade payables & Other financial liabilities	2,882.73	2,866.02
	2,07,012.12	1,22,381.62
Total financial liabilities	2,07,012.12	1,22,381.62

#### b) The following methods / assumptions were used to estimate the fair values:

- i) The carrying value of cash and cash equivalents loan to employees, trade payables, security deposits measured at amortised cost approximate their fair value due to the short-term maturities of these instruments.
- ii) The fair value of non current borrowings are based on discounted cash flow using a current borrowing rate. They are classified as level 3 fair value in the fair value hierarchy due to the use of unobservable input, including own credit risk

#### 26 Capital management

The Company manages its capital to ensure that the company will be able to continue as going concerns while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The Company is not subject to any externally imposed capital requirements.

The Company reviews the capital structure on a regular basis. As part of this review, the Company considers the cost of capital, risks associated with each class of capital requirements and maintenance of adequate liquidity.

#### 27 Financial risk management objectives and policies

The Company is exposed to market risk, credit risk and liquidity risk. The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

The Company reviews the capital structure on a regular basis. As part of this review, the Company considers the cost of capital, risks associated with each class of capital requirements and maintenance of adequate liquidity.

#### i) Credit risk management

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's cash and bank balances, trade receivables and security deposits.

The carrying amounts of financial assets represent the maximum credit risk exposure.

Credit risk management considers available reasonable and supportive forward-looking information including indicators like external credit rating (as far as available), macro-economic information (such as regulatory changes, government directives, market interest rate).

#### Trade receivables

The Company collects consideration in advance for the services to be provided to the customer. As a result, the Company is not exposed to significant credit risk on trade receivables.

### Cash and cash equivalents and bank deposits

The Company maintaines its cash and cash equivalents and bank deposits with reputed banks and financial institutions. The credit risk on these instruments is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies.

#### ii) Liquidity risk management

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Ultimate responsibility for liquidity risk management rests with the board of directors, who has established an appropriate liquidity risk management framework for the management of the Company's short-term, medium-term and long-term funding and liquidity management requirements. The Company manages liquidity risk by maintaining adequate reserves, banking facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

953.61

1,19,515.60

1,22,381.62

1,19,515.60

1,19,515.60

#### Maturities of financial liabilities

Other financial liabilities

Borrowings

The table below summarises the maturity profile of the Company's financial liabilities based on contractual undiscounted payments:

Contractual maturities of financial liabilities				
31 March 2020	Within 1 year	Between 1 and 5 years	More than 5 years	Total
Trade payables	405.07	-	-	405.07
Other financial liabilities	2,477.66	-	-	2,477.66
Borrowings	-	-	2,04,129.38	2,04,129.38
	2,882.73		2,04,129.38	2,07,012.11
31 March 2019	Within 1 year	Between 1 and 5 years	More than 5 years	Total
Trade payables	1.912.41	_	-	1.912.41

953.61

2,866.02

28 Related party transactions

i) Names of related parties and related party relationship

a) Holding Company

Indiamart Intermesh Limited

b) Key Management Personnel (KMP) Director & CEO Director & CFO

Director Company Secretary Brijesh Kumar Agrawal Prateek Chandra Manoj Bhargava Rahul Luthra

ii) The following table provides the total amount of transactions that have been entered into with the related parties for the relevant year:

Particulars	For the year ended 31 March 2020	For the year ended 31 March 2019
Issue of 0.01% Optionally convertible cumulative redeemable preference share (OCCRPS) IndiaMart InterMesh Ltd	58,000.00	42,500.00
Loan from Holding Company IndiaMart InterMesh Ltd Repayment of short term loan - Unsecured during the year	:	2,500.00 (2,500.00)
Interest paid on Loan from holding Company IndiaMart InterMesh Limited .		15.41
Director's sitting fees	-	20.00
Amount due to related parties at the end of the year from holding Company IndiaMart InterMesh Limited	-	1,523.47

Terms and conditions of transactions with related parties

The transactions with related parties are entered on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

#### 29 Contingent Liabilities in respect of income-tax demand

a) In respect of Assessment year 2016-17, demand was raised for addition of income relating to receipts of securities premium against share allotment made to IndiaMART InterMESH Limited and accordingly the losses to be carried forward by the Company are demanded to be reduced from INR 719,220 to INR 482,070. The matter is pending with CIT(Appeals). The Company is contesting the demand and the management believe that its position is possible to be upheld in the appellate process. No tax expense has been accrued in the financial statements for tax demand raised

b) In respect of Assessment year 2017-18, demand of INR 2,42,994 was raised on Tolexo Online Private limited due to addition of income relating to receipts of securities premium against share allotment made to IndiaMART InterMESH Limited . The Company is contesting the demand and the management believe that its position is possible to be upheld in the appellate process. No tax expense has been accrued in the financial statements for tax demand raised.

The parent company shall provide financial support to the Company, so as to meet its liabilities and commitments as and when the same is required.

31 Figures for the previous periods have been regrouped/reclassified to conform to the classification of the current year.

The accompanying notes are an integral part of the financial statements

As per our report of even date

For Pankaj Priti & Associates ICAI Firm Registration No. 016461N

Chartered Accountants

per Pankaj Jain

Membership No.: 095412

Place: New Delhi Date: 11 May 2020



For and on behalf of the Board of Directors of

**Tolexo Online Private Limited** 

BRIJESH KUMAR AGRAWAL

RAHUL

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PRATEEK **CHANDRA** 

Prateek Chandra

(Director & Chief Executive Officer)

DIN: 00191760

Brijesh Kumar Agrawal

(Director & Chief Financial Officer) DIN: 00356853

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LUTHRA 165133 -6 Rahul Luthra (Company Secretary)

Place: Noida Date: 11 May 2020