



IndiaMART InterMESH Limited

Full Year and Fourth Quarter Ending March 31, 2026 - Results Press Release

Noida, India, April 30, 2026: IndiaMART InterMESH Limited (referred to as “IndiaMART” or the “Company”), today announced its financial results for the full year and fourth quarter ending March 31, 2026.

FY2026
<ul style="list-style-type: none"> ▪ Consolidated Revenue from Operations of Rs. 1,569 Crore, YoY growth of 13% ▪ Standalone EBITDA of Rs. 520 Crore representing EBITDA margin of 36% ▪ Consolidated Cash generated from Operations of Rs. 694 Crore ▪ Board of Directors recommended total dividend of Rs. 60 per share for FY 2025-26, comprising of final dividend of Rs. 30 per share and special dividend of Rs. 30 per share
Q4 FY2026
<ul style="list-style-type: none"> ▪ Consolidated Revenue from Operations of Rs. 404 Crore, YoY growth of 14% ▪ Standalone EBITDA of Rs. 135 Crore representing EBITDA margin of 37% ▪ Consolidated Cash generated from Operations of Rs. 290 Crore

Consolidated Financial Highlights (Q4 FY2026):

IndiaMART reported consolidated Revenue from Operations of Rs. 404 Crore as compared to Rs. 355 Crore in the corresponding quarter of last year, representing a growth of 14%. This includes IndiaMART Standalone Revenue of Rs. 368 Crore, representing YoY growth of 10% and Busy Infotech Revenue of Rs 34 Crore.

Collections from Customer grew to Rs. 595 Crore for the quarter, representing YoY growth of 10%, primarily comprising of IndiaMART Standalone Collections of Rs. 546 Crore representing YoY growth of 8% and Busy Infotech Collections of Rs 45 Crore.

Deferred Revenue as on March 31, 2026 increased to Rs. 1,965 Crore representing a YoY growth of 17%. This primarily includes IndiaMART Standalone Deferred Revenue of Rs. 1,832 Crore and Busy Infotech Deferred Revenue of Rs. 124 Crore.

Net Profit for the quarter was Rs. 50 Crore. Cash Flow from Operations for the quarter was Rs. 290 Crore. Cash and Investments balance stood at Rs. 3,280 Crore as on March 31, 2026.

Standalone Financial Highlights (Q4 FY2026):

Standalone Revenue from Operations increased to Rs. 368 Crore as compared to Rs. 336 Crore last year representing a growth of 10%. The growth was primarily driven by improvement in realization from paying suppliers.

Collections from Customer grew to Rs. 546 Crore for the quarter representing a YoY growth of 8% and Deferred Revenue as on March 31, 2026 increased to Rs. 1,832 Crore representing a YoY growth of 14%.

EBITDA for the quarter was Rs. 135 Crore representing margin of 37%. Net Profit for the quarter was Rs. 69 Crore.

Operational Highlights (Q4 FY2026):

IndiaMART registered Unique business enquiries of 27 million in Q4FY26. Supplier Storefronts grew to 8.7 million, an increase of 5% YoY and paying suppliers at the end of the quarter were 220K.

Commenting on the performance, Mr. Dinesh Agarwal, Chief Executive Officer, said:

We remain focused on driving sustained growth by continuously enhancing platform quality, deepening buyer-seller engagement, and building a more trusted marketplace experience. Our rapid adoption of AI, spanning from standardized cataloging, precise matchmaking results, to conversational AI tools, is making the experience more seamless and efficient. Supported by a resilient business model and strong cash generation, we remain well positioned to deliver long-term value for all stakeholders.

Q4 & FY2026 Performance Metrics
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(Figures in crores, unless otherwise stated)

Particulars	Standalone				Consolidated			
	Q4FY26	Y-o-Y	FY26	Y-o-Y	Q4FY26	Y-o-Y	FY26	Y-o-Y
Total Income	334	(31%)	1,634	2%	370	(20%)	1,773	7%
Revenue from Operations	368	10%	1,443	9%	404	14%	1,569	13%
EBITDA	135	1%	520	1%	133	2%	530	1%
EBITDA Margin (%)	37%		36%		33%		34%	
Net Profit for the period	69	(70%)	525	(14%)	50	(72%)	475	(14%)
Net Profit Margin (%)	21%		32%		14%		27%	
Collections from Customer	546	8%	1,674	10%	595	10%	1,857	14%
Cash flow from Operations	287	6%	668	9%	290	7%	694	11%
Deferred Revenue	1,832	14%	1,832	14%	1,965	17%	1,965	17%
Cash and Investments	3,066	13%	3,066	13%	3,280	14%	3,280	14%
Paying Suppliers (In '000)	220	1%	220	1%	-	-	-	-

Q4 FY2026 Earnings Conference Call:

IndiaMART InterMESH Ltd, will host earnings webinar for investors and analysts on Thursday, 30th April 2026 at 17:00 hours IST to discuss its results and developments for the quarter and year ended March 31, 2026. The senior management of the company will be present to address the webinar.

Please see below the registration link for attending the earnings call:

https://us06web.zoom.us/webinar/register/WN_SLWyFEVcQIWLA4wf8LtoFg

An audio & video recording of the management discussions and the question-and-answer session will be available online and will be accessible in the Investor Relations section of our website at <https://investor.indiamart.com/>

About IndiaMART:

IndiaMART is India's largest online B2B marketplace for business products and services. IndiaMART makes it easier to do business by connecting buyers and sellers across product categories and geographies in India. IndiaMART provides ease and convenience to the buyers by offering a wide assortment of products and a responsive seller base while offering lead generation, lead management and business enablement solutions to its sellers.

IndiaMART InterMESH Ltd.

CIN: L74899DL1999PLC101534

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For any queries, please contact: investors@indiamart.com