



IndiaMART InterMESH Ltd.
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July 18, 2025

To,

BSE Limited
(BSE: 542726)

National Stock Exchange of India Limited
(NSE: INDIAMART)

Subject: Press Release on the Audited (Standalone and Consolidated) Financial Results of the Company for the quarter ended June 30, 2025

Dear Sir/Ma'am,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Press Release on the Audited (Standalone and Consolidated) Financial Results of the Company for the quarter ended June 30, 2025.

The Press Release is also being disseminated on the Company's website at <https://investor.indiamart.com/FinancialResultsStatements.aspx>

Please take above information on record.

Yours faithfully,

For IndiaMART InterMESH Limited

(Vasudha Bagri)
Compliance Officer
Membership No: A28500

Encl: As above

IndiaMART InterMESH Limited**First Quarter Ending June 30, 2025 - Results Press Release**

Noida, India, July 18, 2025: IndiaMART InterMESH Limited (referred to as “IndiaMART” or the “Company”), today announced its financial results for the first quarter ending June 30, 2025.

Q1 FY2026 vs. Q1 FY2025
<ul style="list-style-type: none">▪ Consolidated Revenue from Operations of Rs. 372 Crore, YoY growth of 12%▪ Standalone EBITDA at Rs. 135 Crore representing EBITDA margin of 39%▪ Consolidated Cash generated from Operations of Rs. 161 Crore

Consolidated Financial Highlights (Q1 FY2026):

IndiaMART reported consolidated Revenue from Operations of Rs. 372 Crore as compared to Rs. 331 Crore in the corresponding quarter of last year, representing a growth of 12%. This includes IndiaMART Standalone Revenue of Rs. 346 Crore, representing YoY growth of 10% and Busy Infotech Revenue of Rs 25 Crore.

Collections from Customer grew to Rs. 430 Crore for the quarter, representing YoY growth of 17%, primarily comprising of Standalone Collections of Rs. 374 Crore representing YoY growth of 10% and Busy Infotech Collections of Rs 53 Crore.

Deferred Revenue as on June 30, 2025 increased to Rs. 1,735 Crore representing a YoY growth of 18%. This primarily includes IndiaMART Standalone Deferred Revenue of Rs. 1,628 Crore and Busy Infotech Deferred Revenue of Rs. 101 Crore.

Net Profit for the quarter was Rs. 154 Crore representing margin of 33%. Cash Flow from Operations for the quarter was Rs. 161 Crore. Cash and Investments balance stood at Rs. 2,762 Crore as on June 30, 2025.

Standalone Financial Highlights (Q1 FY2026):

Standalone Revenue from Operations increased to Rs. 346 Crore as compared to Rs. 315 Crore last year representing a growth of 10%. The growth was primarily driven by improvement in realization from paying suppliers.

Collections from Customer grew to Rs. 374 Crore for the quarter representing a YoY growth of 10% and Deferred Revenue as on June 30, 2025 increased to Rs. 1,628 Crore representing a YoY growth of 15%.

EBITDA for the quarter was at Rs. 135 Crore representing margin of 39%. Net Profit for the quarter was Rs. 166 Crore.

Operational Highlights (Q1 FY2026):

IndiaMART registered Unique business enquiries of 29 million in Q1 FY26, representing a YoY growth of 17%. Supplier Storefronts grew to 8.4 million, an increase of 6% YoY and paying suppliers at the end of the quarter were 218K, representing net addition of 1.5K.

Commenting on the performance, Mr. Dinesh Agarwal, Chief Executive Officer, said:

We continue to build on our growth momentum, underpinned by healthy increase in revenue, deferred revenue and cash flows. Our focus remains on strengthening the platform, enhancing user experience for both buyers and suppliers, and improving our offerings in line with the evolving needs of businesses. Backed by a robust business model and growing digital adoption, we are confident in our ability to drive sustained, long-term profitable growth while delivering greater value to all stakeholders.

Q1 FY2026 Performance Metrics

(Figures in crores, unless otherwise stated)

Particulars	Standalone			Consolidated		
	Q1FY26	Y-o-Y	Q-o-Q	Q1FY26	Y-o-Y	Q-o-Q
Total Income	431	18%	(11%)	465	21%	0.1%
Revenue from Operations	346	10%	3%	372	12%	5%
EBITDA	135	15%	1%	134	12%	2%
EBITDA Margin (%)	39%			36%		
Other Income	84	67%	(43%)	92	74%	(15%)
Profit Before Tax	215	33%	(22%)	204	35%	(7%)
Profit Before Tax Margin (%)	50%			44%		
Net Profit for the period	166	34%	(28%)	154	35%	(15%)
Net Profit Margin (%)	39%			33%		
Collections from Customer	374	10%	(26%)	430	17%	(21%)
Cash flow from Operations	144	16%	(47%)	161	18%	(41%)
Deferred Revenue	1,628	15%	2%	1,735	18%	3%
Cash and Investments	2,577	20%	(5%)	2,762	19%	(4%)
Paying Suppliers (In '000)	218	1%	1%	-		

Q1 FY2026 Earnings Conference Call:

IndiaMART InterMESH Ltd, will host earnings webinar for investors and analysts on Friday, 18th July 2025 at 17:00 hours IST to discuss its results and developments for the quarter ended June 30, 2025. The senior management of the company will be present to address the webinar.

Please see below the registration link for attending the earnings call:

https://us06web.zoom.us/webinar/register/WN_G_CrJeXIQY-xUP7cTq1QDQ

An audio & video recording of the management discussions and the question-and-answer session will be available online and will be accessible in the Investor Relations section of our website at <https://investor.indiamart.com/>

About IndiaMART:

IndiaMART is India's largest online B2B marketplace for business products and services. IndiaMART makes it easier to do business by connecting buyers and sellers across product categories and geographies in India. IndiaMART provides ease and convenience to the buyers by offering a wide assortment of products and a responsive seller base while offering lead generation, lead management and business enablement solutions to its sellers.

IndiaMART InterMESH Ltd.

CIN: L74899DL1999PLC101534

Corporate Office

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For any queries, please contact: investors@indiamart.com