



October 17, 2025

To,

BSE Limited
(BSE: 542726)

National Stock Exchange of India Limited
(NSE: INDIAMART)

Subject: Press Release on the Audited (Standalone and Consolidated) Financial Results of the Company for the quarter and half-year ended September 30, 2025

Dear Sir/Ma'am,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Press Release on the Audited (Standalone and Consolidated) Financial Results of the Company for the quarter and half-year ended September 30, 2025.

The Press Release is also being disseminated on the Company's website at <https://investor.indiamart.com/FinancialResultsStatements.aspx>

Please take above information on record.

Yours faithfully,

For IndiaMART InterMESH Limited

(Vasudha Bagri)
Compliance Officer
Membership No: A28500

Encl: As above

IndiaMART InterMESH Limited**Second Quarter Ending September 30, 2025 - Results Press Release**

Noida, India, October 17, 2025: IndiaMART InterMESH Limited (referred to as “IndiaMART” or the “Company”), today announced its financial results for the second quarter ending September 30, 2025.

Q2 FY2026 vs. Q2 FY2025
▪ Consolidated Revenue from Operations of Rs. 391 Crore, YoY growth of 12% ▪ Consolidated EBITDA of Rs. 130 Crore representing EBITDA margin of 33% ▪ Consolidated Cash generated from Operations of Rs. 114 Crore

Consolidated Financial Highlights (Q2 FY2026):

IndiaMART reported consolidated Revenue from Operations of Rs. 391 Crore as compared to Rs. 348 Crore in the corresponding quarter of last year, representing a growth of 12%. This includes IndiaMART Standalone Revenue of Rs. 360 Crore, representing YoY growth of 9% and Busy Infotech Revenue of Rs 29 Crore.

Collections from Customer grew to Rs. 406 Crore for the quarter, representing YoY growth of 14%, primarily comprising of IndiaMART Standalone Collections of Rs. 365 Crore representing YoY growth of 8% and Busy Infotech Collections of Rs 38 Crore.

Deferred Revenue as on September 30, 2025 increased to Rs. 1,750 Crore representing a YoY growth of 18%.

Net Profit for the quarter was Rs. 83 Crore representing margin of 21%. Cash Flow from Operations for the quarter was Rs. 114 Crore. Cash and Investments balance stood at Rs. 2,874 Crore as on September 30, 2025.

Standalone Financial Highlights (Q2 FY2026):

Standalone Revenue from Operations increased to Rs. 360 Crore as compared to Rs. 332 Crore last year representing a growth of 9%. The growth was primarily driven by improvement in realization from paying suppliers.

Collections from Customer grew to Rs. 365 Crore for the quarter representing a YoY growth of 8% and Deferred Revenue as on September 30, 2025 increased to Rs. 1,633 Crore representing a YoY growth of 15%.

EBITDA for the quarter was Rs. 115 Crore representing margin of 32%. Net Profit for the quarter was Rs. 83 Crore.

Operational Highlights (Q2 FY2026):

IndiaMART registered Unique business enquiries of 31 million in Q2FY26, representing a YoY growth of 12%. Supplier Storefronts grew to 8.6 million, an increase of 6% YoY and paying suppliers at the end of the quarter were 222K, representing net addition of 4K.

Commenting on the performance, Mr. Dinesh Agarwal, Chief Executive Officer, said:

We are committed to sustaining our growth momentum, with a continued focus on strengthening the platform, improving user experience for both buyers and suppliers, driving better engagement and conversion, enhancing customer servicing, and building a trusted platform. With a sound business model and businesses embracing digital solutions, we remain focused on creating long-term value for all stakeholders.

Q2 FY2026 Performance Metrics

(Figures in crores, unless otherwise stated)

Particulars	Standalone			Consolidated		
	Q2FY26	Y-o-Y	Q-o-Q	Q2FY26	Y-o-Y	Q-o-Q
Total Income	368	(7%)	(15%)	401	(3%)	(14%)
Revenue from Operations	360	9%	4%	391	12%	5%
EBITDA	115	(4%)	(15%)	130	(4%)	(3%)
EBITDA Margin (%)	32%			33%		
Net Profit for the period	83	(34%)	(50%)	83	(39%)	(46%)
Net Profit Margin (%)	23%			21%		
Collections from Customer	365	8%	(2%)	406	14%	(6%)
Cash flow from Operations	109	1%	(24%)	114	11%	(29%)
Deferred Revenue	1,633	15%	0.3%	1,750	18%	1%
Cash and Investments	2,681	17%	4%	2,874	17%	4%
Paying Suppliers (In ‘000)	222	2%	2%			

Q2 FY2026 Earnings Conference Call:

IndiaMART InterMESH Ltd, will host earnings webinar for investors and analysts on Friday, 17th October 2025 at 17:00 hours IST to discuss its results and developments for the quarter ended September 30, 2025. The senior management of the company will be present to address the webinar.

Please see below the registration link for attending the earnings call:

https://us06web.zoom.us/webinar/register/WN_O4unWLp0Tg-YSC48ayKBAG

An audio & video recording of the management discussions and the question-and-answer session will be available online and will be accessible in the Investor Relations section of our website at <https://investor.indiamart.com/>

About IndiaMART:

IndiaMART is India's largest online B2B marketplace for business products and services. IndiaMART makes it easier to do business by connecting buyers and sellers across product categories and geographies in India. IndiaMART provides ease and convenience to the buyers by offering a wide assortment of products and a responsive seller base while offering lead generation, lead management and business enablement solutions to its sellers.

IndiaMART InterMESH Ltd.

CIN: L74899DL1999PLC101534

Corporate Office

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Noida-201305, U.P.

Registered Office

1st Floor, 29-Daryaganj, Netaji Subash Marg, Delhi – 110002.

For any queries, please contact: investors@indiamart.com